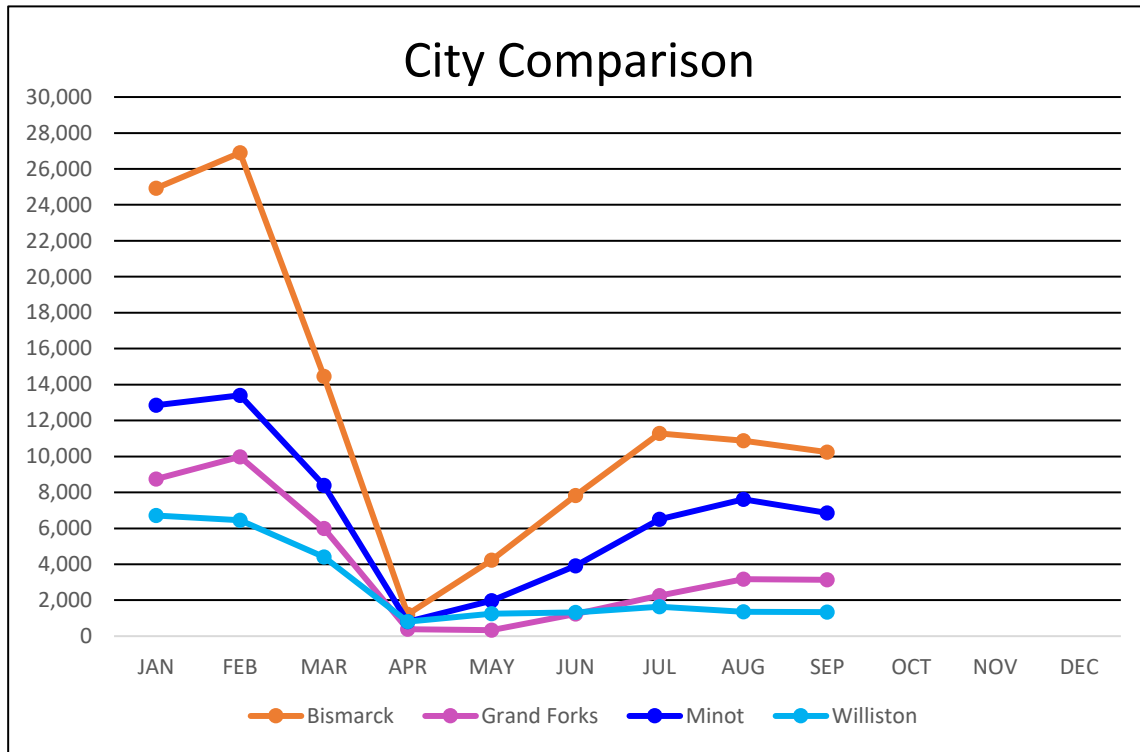


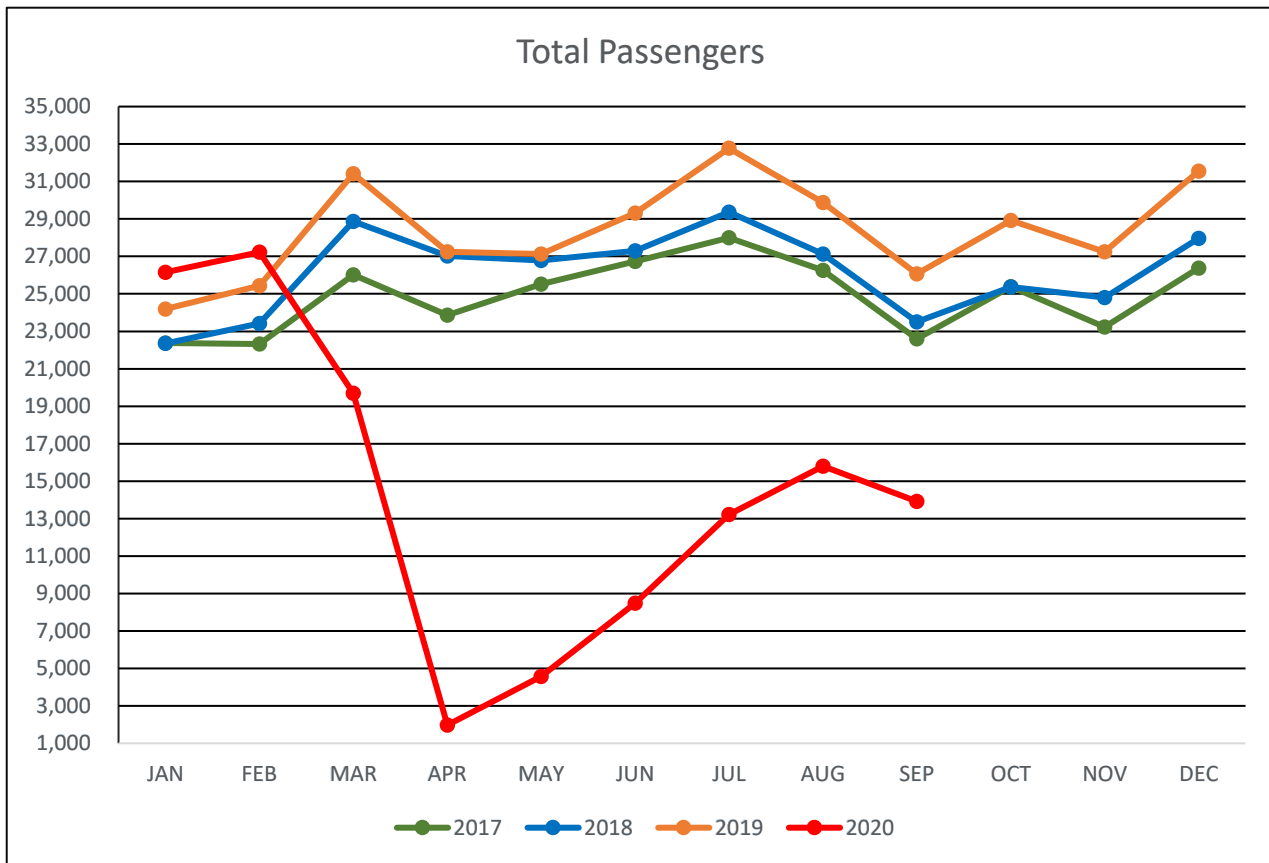
COMMERCIAL SERVICE AIRPORTS COMPARISON 2020



| <u>Month</u> | <u>Bismarck</u> | <u>Grand Forks</u> | <u>Minot</u> | <u>Williston</u> |
|---------------------|-----------------|--------------------|---------------|------------------|
| JAN | 24,923 | 8,741 | 12,846 | 6,714 |
| FEB | 26,898 | 9,980 | 13,403 | 6,443 |
| MAR | 14,453 | 5,998 | 8,384 | 4,405 |
| APR | 1,213 | 379 | 801 | 808 |
| MAY | 4,222 | 334 | 1,966 | 1,251 |
| JUN | 7,833 | 1,232 | 3,912 | 1,320 |
| JUL | 11,274 | 2,255 | 6,511 | 1,635 |
| AUG | 10,883 | 3,179 | 7,611 | 1,357 |
| SEP | 10,249 | 3,144 | 6,848 | 1,340 |
| OCT | | | | |
| NOV | | | | |
| DEC | | | | |
| Annual Total | 111,948 | 35,242 | 62,282 | 25,273 |

TOTAL PASSENGERS

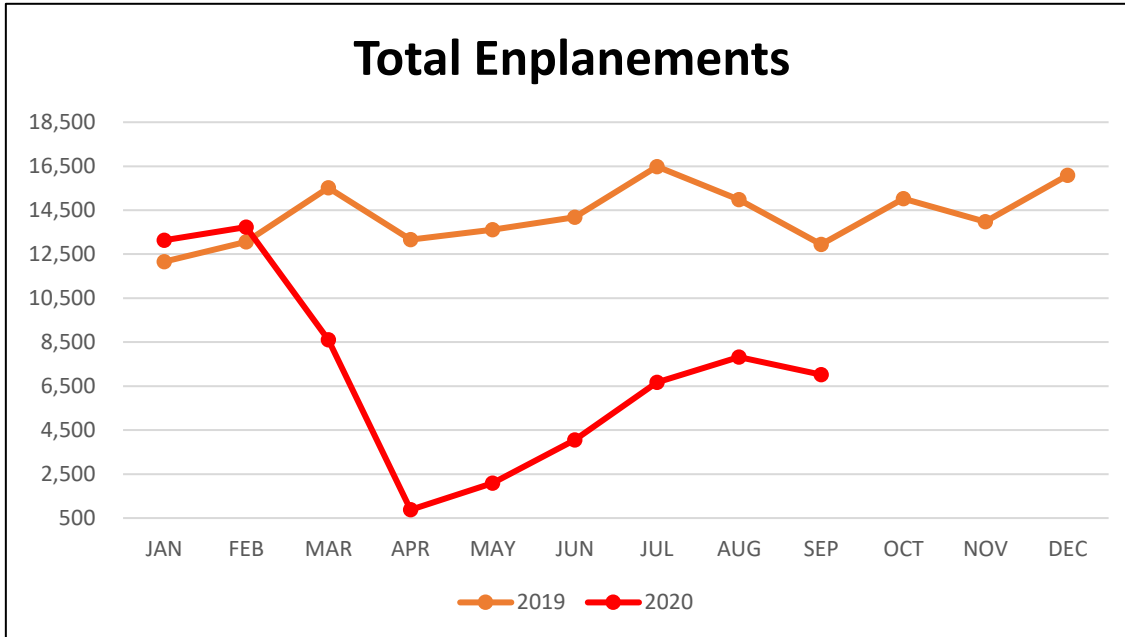
September 2020



| MONTH | PASSENGERS | | | Percent Change | PASSENGERS | |
|---------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 2017 | 2018 | 2019 | | 2020 | Percent Change |
| JAN | 22,381 | 22,352 | 24,194 | 8.2% | 26,153 | 8.1% |
| FEB | 22,321 | 23,414 | 25,431 | 8.6% | 27,225 | 7.1% |
| MAR | 26,018 | 28,868 | 31,422 | 8.8% | 19,688 | -37.3% |
| APR | 23,871 | 27,026 | 27,248 | 0.8% | 1,975 | -92.8% |
| MAY | 25,516 | 26,787 | 27,122 | 1.3% | 4,577 | -83.1% |
| JUN | 26,739 | 27,304 | 29,319 | 7.4% | 8,488 | -71.0% |
| JUL | 27,994 | 29,363 | 32,774 | 11.6% | 13,223 | -59.7% |
| AUG | 26,255 | 27,131 | 29,869 | 10.1% | 15,790 | -47.1% |
| SEP | 22,601 | 23,503 | 26,067 | 10.9% | 13,922 | -46.6% |
| OCT | 25,376 | 25,373 | 28,923 | 14.0% | | -100.0% |
| NOV | 23,231 | 24,796 | 27,238 | 9.8% | | -100.0% |
| DEC | 26,374 | 27,956 | 31,547 | 12.8% | | -100.0% |
| TOTALS | 298,677 | 313,873 | 341,154 | 5.1% | 131,041 | -48.30% |

% change YTD

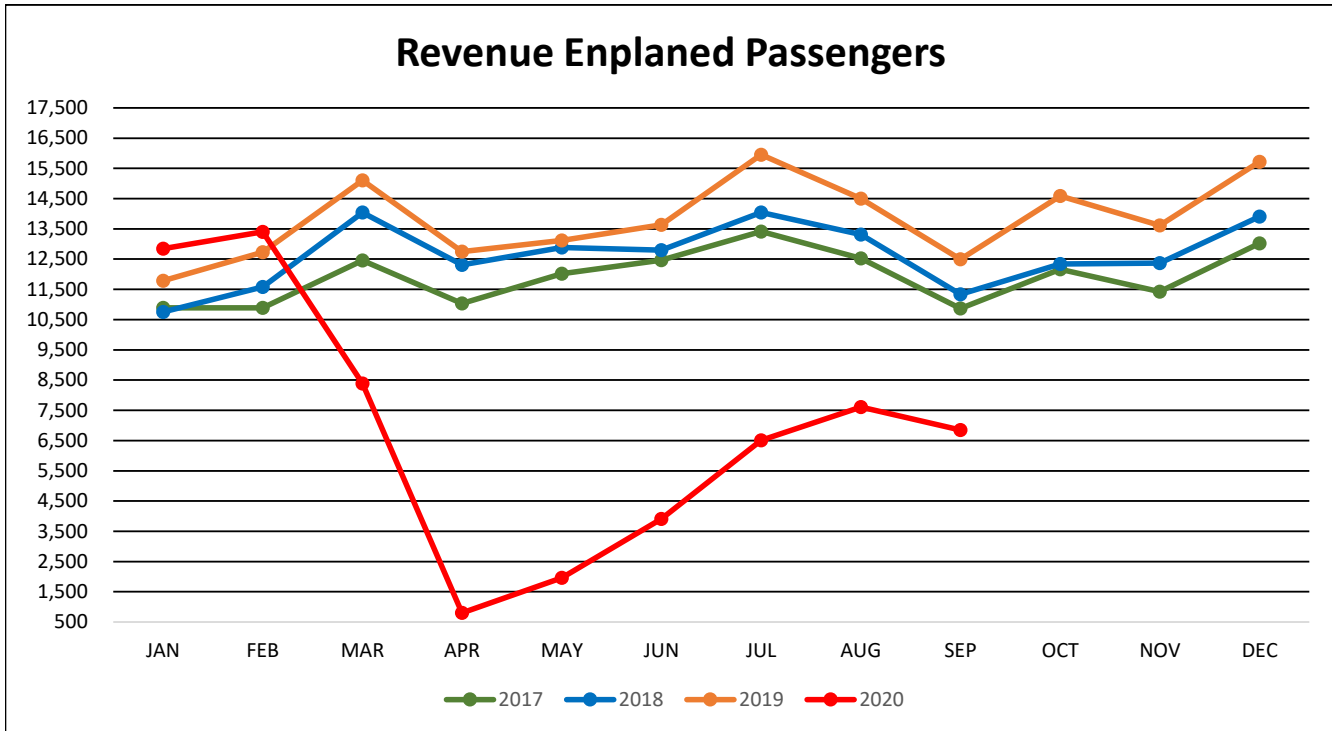
Total Enplaned Passengers September 2020



| <u>MONTH</u> | <u>PASSENGERS</u> | | <u>Percent Change</u> |
|---------------|-------------------|---------------|-----------------------|
| | <u>2019</u> | <u>2020</u> | |
| JAN | 12,160 | 13,135 | 8.0% |
| FEB | 13,058 | 13,732 | 5.2% |
| MAR | 15,513 | 8,607 | -44.5% |
| APR | 13,156 | 875 | -93.3% |
| MAY | 13,613 | 2,090 | -84.6% |
| JUN | 14,184 | 4,055 | -71.4% |
| JUL | 16,485 | 6,664 | -59.6% |
| AUG | 14,979 | 7,823 | -47.8% |
| SEP | 12,945 | 7,014 | -45.8% |
| OCT | 15,019 | | -100.0% |
| NOV | 13,982 | | -100.0% |
| DEC | 16,085 | | -100.0% |
| TOTALS | 171,179 | 63,995 | -49.2% |

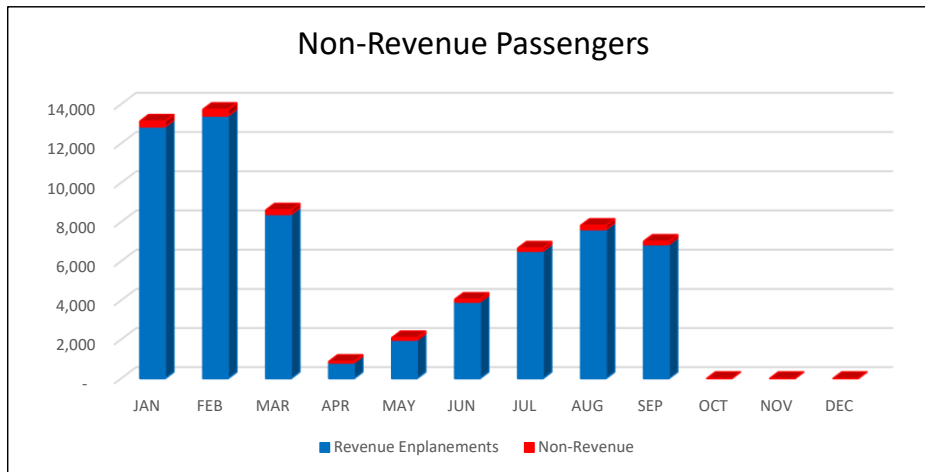
REVENUE ENPLANED PASSENGERS

September 2020



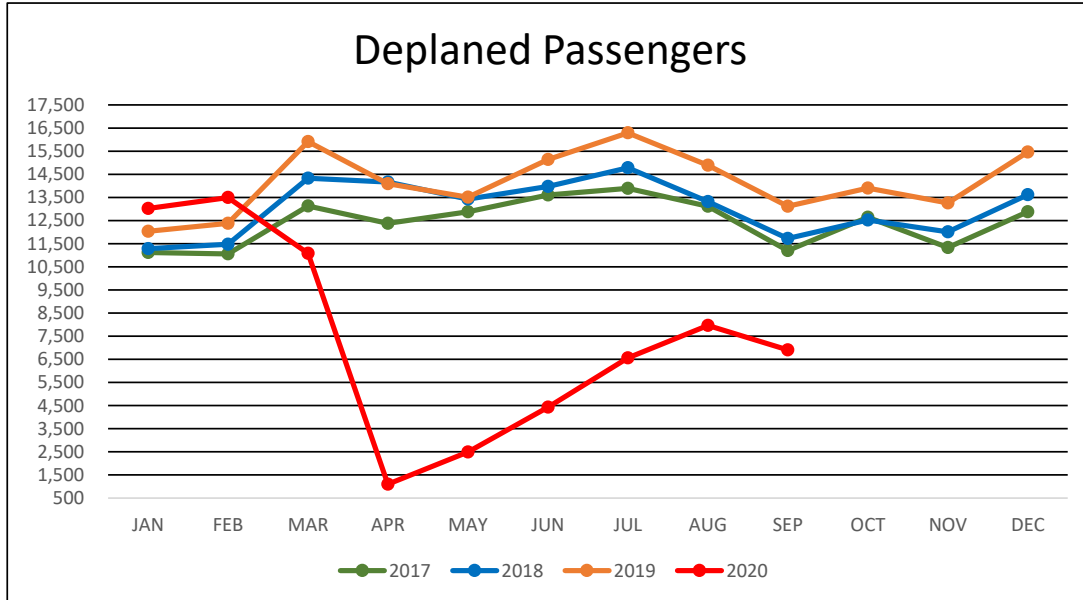
| <u>MONTH</u> | <u>PASSENGERS</u> | | | | <u>PASSENGERS</u> | |
|---------------|-------------------|----------------|----------------|----------------|-------------------|----------------|
| | 2017 | 2018 | 2019 | Percent Change | 2020 | Percent Change |
| JAN | 10,887 | 10,753 | 11,785 | 9.6% | 12,846 | 9.0% |
| FEB | 10,892 | 11,577 | 12,732 | 10.0% | 13,403 | 5.3% |
| MAR | 12,460 | 14,039 | 15,107 | 7.6% | 8,384 | -44.5% |
| APR | 11,037 | 12,306 | 12,743 | 3.6% | 801 | -93.7% |
| MAY | 12,015 | 12,885 | 13,122 | 1.8% | 1,966 | -85.0% |
| JUN | 12,469 | 12,796 | 13,632 | 6.5% | 3,912 | -71.3% |
| JUL | 13,414 | 14,038 | 15,954 | 13.6% | 6,511 | -59.2% |
| AUG | 12,527 | 13,310 | 14,497 | 8.9% | 7,611 | -47.5% |
| SEP | 10,867 | 11,340 | 12,496 | 10.2% | 6,848 | -45.2% |
| OCT | 12,162 | 12,341 | 14,589 | 18.2% | | -100.0% |
| NOV | 11,420 | 12,365 | 13,613 | 10.1% | | -100.0% |
| DEC | 13,022 | 13,908 | 15,718 | 13.0% | | -100.0% |
| TOTALS | 143,172 | 151,658 | 165,988 | 9.4% | 62,282 | -49.0% |
| | | | | | | % change YTD |

NON-REVENUE PASSENGERS September 2020



| <u>MONTH</u> | 2019 | | Difference | % Diff | 2020 | | Difference | % Diff |
|---------------|----------------|----------------|--------------|-------------|---------------|---------------|--------------|-----------|
| | ENP | REV-ENP | | | ENP | REV-ENP | | |
| JAN | 12,160 | 11,785 | 375 | 3.1% | 13,135 | 12,846 | 289 | 2% |
| FEB | 13,058 | 12,732 | 326 | 2.5% | 13,732 | 13,403 | 329 | 2% |
| MAR | 15,513 | 15,107 | 406 | 2.6% | 8,607 | 8,384 | 223 | 3% |
| APR | 13,156 | 12,743 | 413 | 3.1% | 875 | 801 | 74 | 8% |
| MAY | 13,613 | 13,122 | 491 | 3.6% | 2,090 | 1,966 | 124 | 6% |
| JUN | 14,184 | 13,632 | 552 | 3.9% | 4,055 | 3,912 | 143 | 4% |
| JUL | 16,485 | 15,954 | 531 | 3.2% | 6,664 | 6,511 | 153 | 2% |
| AUG | 14,979 | 14,497 | 482 | 3.2% | 7,823 | 7,611 | 212 | 3% |
| SEP | 12,945 | 12,496 | 449 | 3.5% | 7,014 | 6,848 | 166 | 2% |
| OCT | 15,019 | 14,589 | 430 | 2.9% | - | - | - | #DIV/0! |
| NOV | 13,982 | 13,613 | 369 | 2.6% | - | - | - | #DIV/0! |
| DEC | 16,085 | 15,718 | 367 | 2.3% | - | - | - | #DIV/0! |
| TOTALS | 171,179 | 165,988 | 5,191 | 3.0% | 63,995 | 62,282 | 1,713 | 3% |

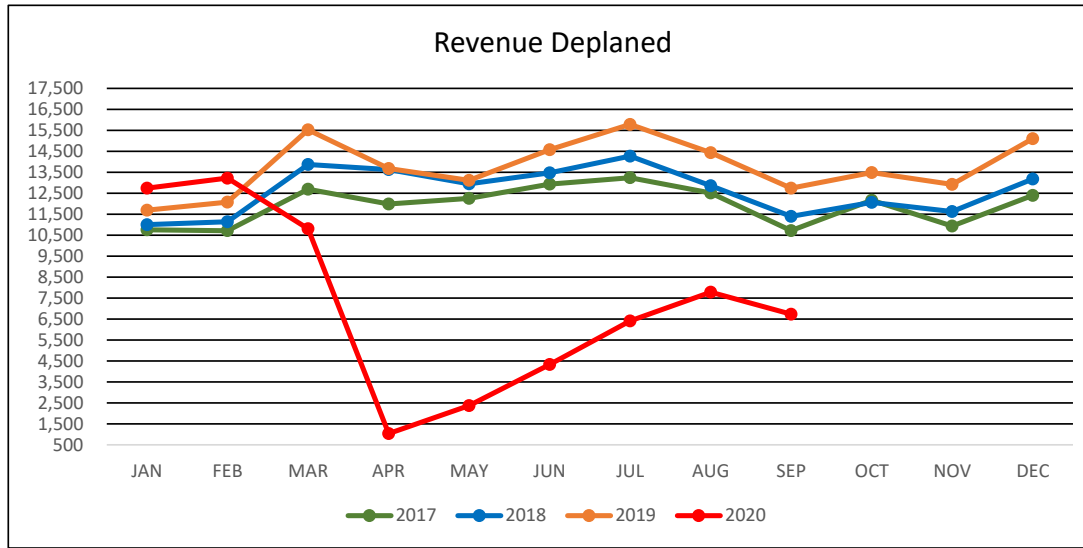
TOTAL DEPLAINED PASSENGERS September 2020



| <u>MONTH</u> | <u>PASSENGERS</u> | | | <u>Percent Change</u> | <u>PASSENGERS</u> | |
|---------------|-------------------|----------------|----------------|-----------------------|-------------------|---------------|
| | <u>2017</u> | <u>2018</u> | <u>2019</u> | | <u>2020</u> | |
| JAN | 11,121 | 11,284 | 12,034 | 6.6% | 13,018 | 8.2% |
| FEB | 11,057 | 11,478 | 12,373 | 7.8% | 13,493 | 9.1% |
| MAR | 13,126 | 14,334 | 15,909 | 11.0% | 11,081 | -30.3% |
| APR | 12,377 | 14,158 | 14,092 | -0.5% | 1,100 | -92.2% |
| MAY | 12,883 | 13,422 | 13,509 | 0.6% | 2,487 | -81.6% |
| JUN | 13,610 | 13,979 | 15,135 | 8.3% | 4,433 | -70.7% |
| JUL | 13,892 | 14,780 | 16,289 | 10.2% | 6,559 | -59.7% |
| AUG | 13,119 | 13,317 | 14,890 | 11.8% | 7,967 | -46.5% |
| SEP | 11,200 | 11,729 | 13,122 | 11.9% | 6,908 | -47.4% |
| OCT | 12,640 | 12,521 | 13,904 | 11.0% | | -100.0% |
| NOV | 11,328 | 12,013 | 13,256 | 10.3% | | -100.0% |
| DEC | 12,874 | 13,622 | 15,462 | 13.5% | | -100.0% |
| TOTALS | 149,227 | 156,637 | 169,975 | 8.5% | 67,046 | -47.4% |

% change YTD

REVENUE DEPLAINED PASSENGERS September 2020

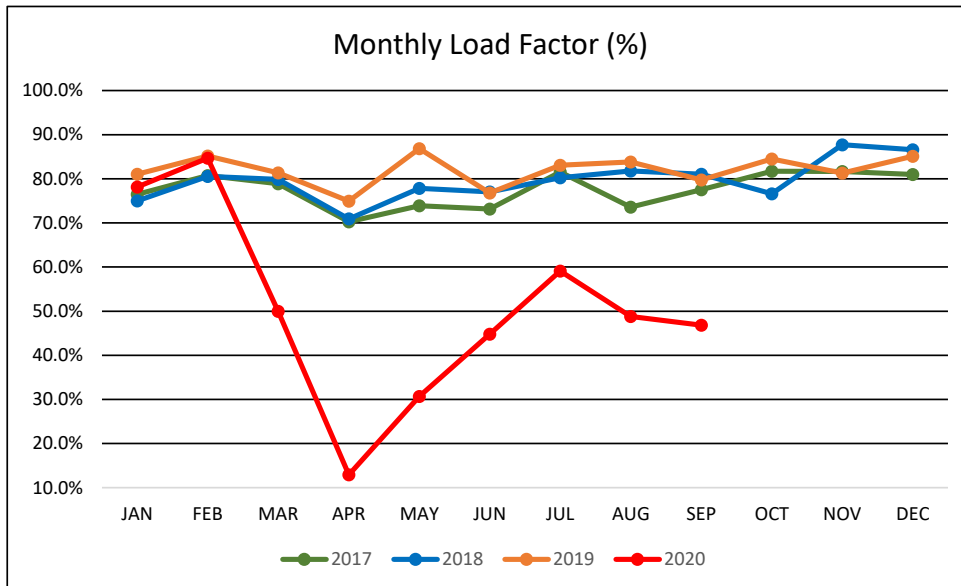


| MONTH | <u>PASSENGERS</u> | | | | <u>PASSENGERS</u> | |
|---------------|-------------------|----------------|----------------|----------------|-------------------|----------------|
| | 2017 | 2018 | 2019 | Percent Change | 2020 | Percent Change |
| JAN | 10,754 | 11,002 | 11,693 | 6.3% | 12,737 | 8.9% |
| FEB | 10,710 | 11,140 | 12,081 | 8.4% | 13,222 | 9.4% |
| MAR | 12,689 | 13,873 | 15,529 | 11.9% | 10,807 | -30.4% |
| APR | 11,983 | 13,632 | 13,672 | 0.3% | 1,036 | -92.4% |
| MAY | 12,261 | 12,950 | 13,111 | 1.2% | 2,372 | -81.9% |
| JUN | 12,940 | 13,478 | 14,571 | 8.1% | 4,332 | -70.3% |
| JUL | 13,239 | 14,270 | 15,783 | 10.6% | 6,410 | -59.4% |
| AUG | 12,506 | 12,861 | 14,430 | 12.2% | 7,781 | -46.1% |
| SEP | 10,711 | 11,392 | 12,737 | 11.8% | 6,732 | -47.1% |
| OCT | 12,160 | 12,066 | 13,488 | 11.8% | | -100.0% |
| NOV | 10,932 | 11,624 | 12,922 | 11.2% | | -100.0% |
| DEC | 12,397 | 13,175 | 15,100 | 14.6% | | -100.0% |
| TOTALS | 143,282 | 151,463 | 165,117 | 9.0% | 65,429 | -47.1% |

% change YTD

MONTHLY ENPLANED PASSENGER LOAD FACTOR SUMMARY

September 2020

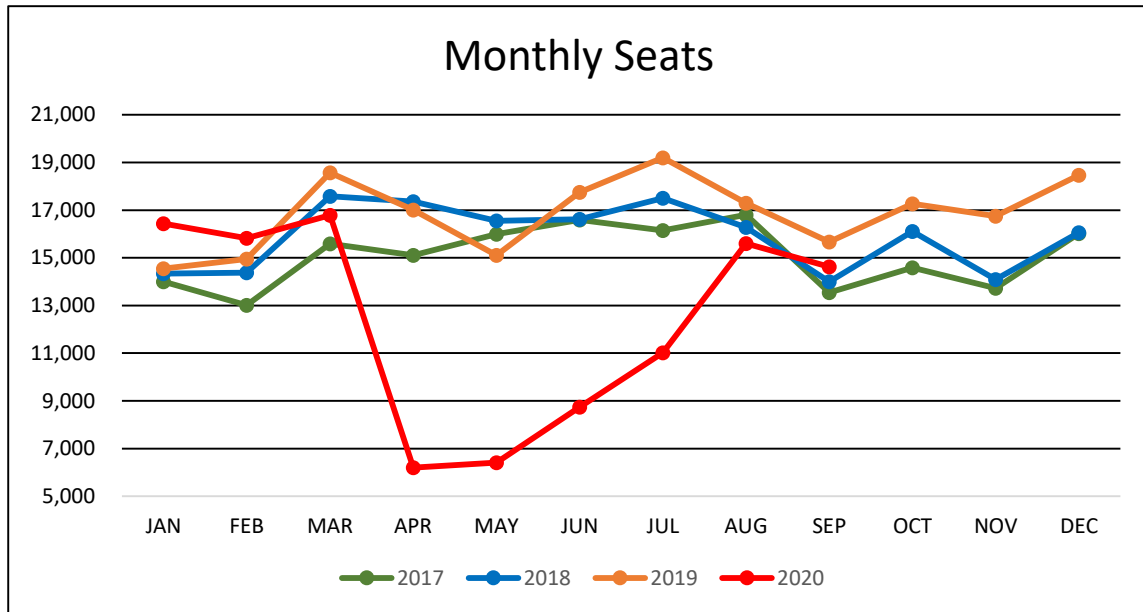


| Month | LOAD FACTOR (%) | | | | DIFFERENCE |
|------------------------|-----------------|--------------|--------------|--------------|---------------|
| | 2017 | 2018 | 2019 | 2020 | 2020/2019 |
| JAN | 76.5% | 75.0% | 81.0% | 78.1% | -2.9 |
| FEB | 80.7% | 80.5% | 85.2% | 84.7% | -0.5 |
| MAR | 78.9% | 79.9% | 81.3% | 49.9% | -31.4 |
| APR | 70.3% | 70.9% | 74.9% | 12.9% | -62.0 |
| MAY | 73.9% | 77.8% | 86.8% | 30.7% | -56.1 |
| JUN | 73.1% | 77.0% | 76.8% | 44.8% | -32.0 |
| JUL | 81.5% | 80.2% | 83.1% | 59.1% | -24.0 |
| AUG | 73.6% | 81.8% | 83.8% | 48.8% | -35.0 |
| SEP | 77.5% | 81.0% | 79.7% | 46.8% | -32.9 |
| OCT | 81.7% | 76.6% | 84.5% | | |
| NOV | 81.7% | 87.7% | 81.3% | | |
| DEC | 81.0% | 86.6% | 85.1% | | |
| ANNUAL AVERAGE: | 77.5% | 79.6% | 82.0% | 50.7% | -30.76 |

LOAD FACTOR BY AIRLINE September 2020

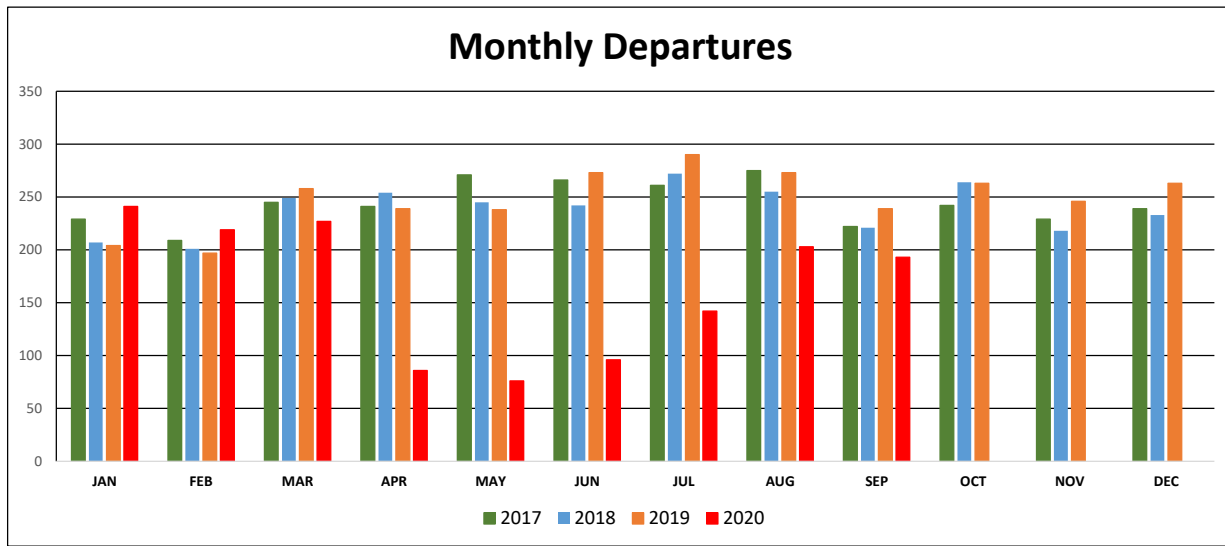
| <u>Carrier</u> | <u>2020 Seats Available</u> | <u>2019 Seats Available</u> | <u>2020 Revenue ENPL PASS</u> | <u>2019 Revenue ENPL PASS</u> | <u>2020 Load Factor</u> | <u>2019 Load Factor</u> | <u>Difference</u> |
|----------------|-----------------------------|-----------------------------|-------------------------------|-------------------------------|-------------------------|-------------------------|-------------------|
| Allegiant | 2,580 | 2,976 | 1,286 | 2,700 | 49.8% | 90.7% | -40.9 |
| Delta | 8,963 | 8,013 | 3,798 | 6,426 | 42.4% | 80.2% | -37.8 |
| United | 2,895 | 4,000 | 1,737 | 3,035 | 60.0% | 75.9% | -15.9 |
| Total | 14,438 | 14,989 | 6,821 | 12,161 | | | |
| Average | 4,813 | 4,996 | 2,274 | 4,054 | 47.2% | 81.1% | |

DEPARTING MONTHLY SEATS September 2020



| Month | 2017 Seats | 2018 Seats | 2019 Seats | 2020 Seats | # Seats Difference | Percent Change |
|---------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------------------------|---------------------------|
| JAN | 13,996 | 14,340 | 14,546 | 16,438 | 1,892 | 13.0% |
| FEB | 13,010 | 14,377 | 14,949 | 15,828 | 879 | 5.9% |
| MAR | 15,592 | 17,581 | 18,573 | 16,787 | (1,786) | -9.6% |
| APR | 15,103 | 17,356 | 17,004 | 6,199 | (10,805) | -63.5% |
| MAY | 15,991 | 16,555 | 15,110 | 6,410 | (8,700) | -57.6% |
| JUN | 16,596 | 16,616 | 17,747 | 8,736 | (9,011) | -50.8% |
| JUL | 16,150 | 17,497 | 19,198 | 11,017 | (8,181) | -42.6% |
| AUG | 16,803 | 16,275 | 17,298 | 15,595 | (1,703) | -9.8% |
| SEP | 13,539 | 13,996 | 15,672 | 14,621 | (1,051) | -6.7% |
| OCT | 14,580 | 16,105 | 17,269 | | | -100.0% |
| NOV | 13,721 | 14,095 | 16,749 | | | -100.0% |
| DEC | 16,020 | 16,062 | 18,468 | | | -100.0% |
| Annual Total | 181,101 | 190,855 | 202,583 | 111,631 | (38,466) | -25.6% |

MONTHLY AIRLINE DEPARTURES September 2020

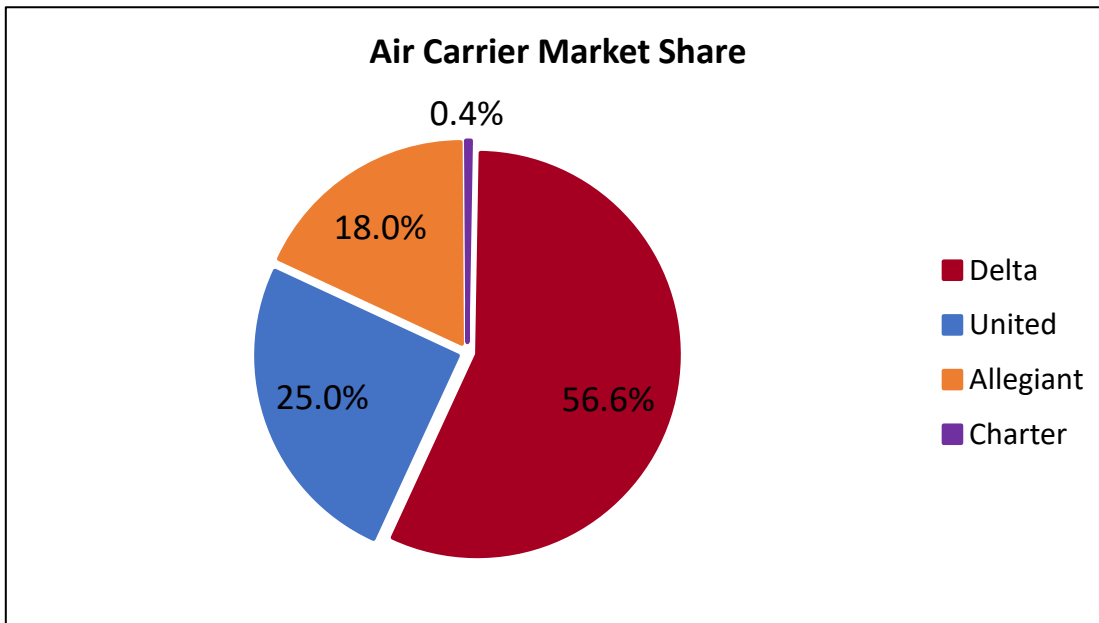


| MONTH | 2017 | 2018 | 2019 | 2020 | DIFFERENCE | % DIFFERENCE |
|---------------------------|-------------|-------------|-------------|-------------|-------------|---------------|
| JAN | 229 | 207 | 204 | 241 | 37 | 18.1% |
| FEB | 209 | 201 | 197 | 219 | 22 | 11.2% |
| MAR | 245 | 249 | 258 | 227 | -31 | -12.0% |
| APR | 241 | 254 | 239 | 86 | -153 | -64.0% |
| MAY | 271 | 245 | 238 | 76 | -162 | -68.1% |
| JUN | 266 | 242 | 273 | 96 | -177 | -64.8% |
| JUL | 261 | 272 | 290 | 142 | -148 | -51.0% |
| AUG | 275 | 255 | 273 | 203 | -70 | -25.6% |
| SEP | 222 | 221 | 239 | 193 | -239 | -19.2% |
| OCT | 242 | 264 | 263 | | | -100.0% |
| NOV | 229 | 218 | 246 | | | -100.0% |
| DEC | 239 | 233 | 263 | | | -100.0% |
| ANNUAL DEPARTURES: | 2929 | 2861 | 2983 | 1483 | -921 | -32.9% |

AIR CARRIER MARKET SHARE

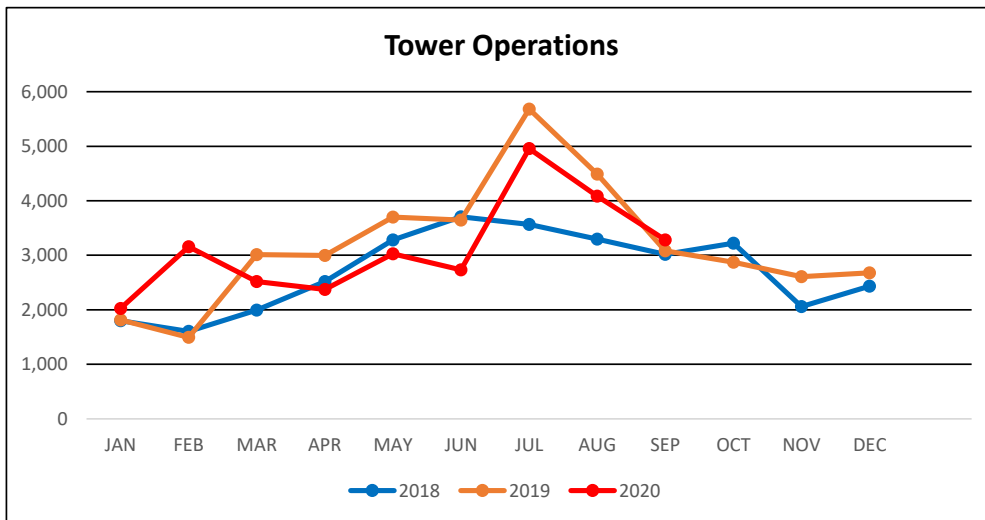
September 2020

| Carrier | September 2019 Passengers | September 2020 Passengers | Percentage |
|-----------|------------------------------|------------------------------|------------|
| Delta | 13,604 | 7,879 | 56.6% |
| United | 6,427 | 3,487 | 25.0% |
| Allegiant | 5,337 | 2,503 | 18.0% |
| Charter | 699 | 53 | 0.4% |
| Total: | 26,067 | 13,922 | -46.6% |



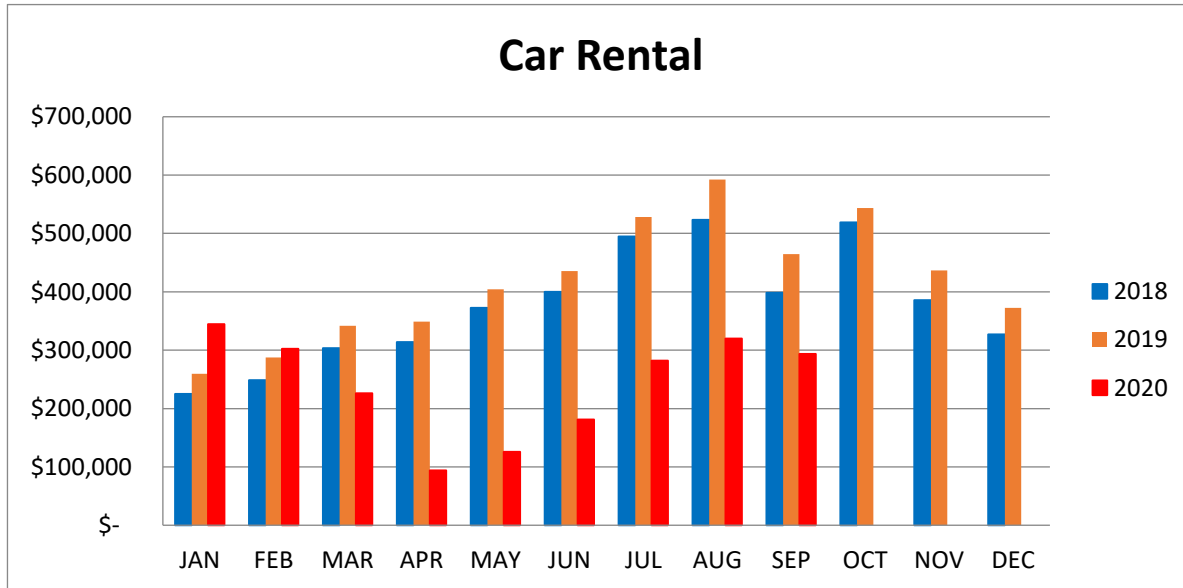
MOT TOWER OPERATIONS COUNTS September 2020

| Tower Operations | | | | | | | |
|------------------|---------------|---------------|--------------|--------------|------------------|--------------|---------------|
| | 2018 | 2019 | 2020 | | | | |
| Month | TOTAL | TOTAL | Air Carrier | Air Taxi | General Aviation | Military | TOTAL |
| JAN | 1,799 | 1,817 | 482 | 545 | 938 | 61 | 2026 |
| FEB | 1,604 | 1,494 | 438 | 504 | 1942 | 271 | 3155 |
| MAR | 1,993 | 3,010 | 454 | 550 | 1355 | 159 | 2518 |
| APR | 2,520 | 2,999 | 86 | 284 | 1700 | 306 | 2376 |
| MAY | 3,281 | 3,699 | 152 | 305 | 2464 | 106 | 3027 |
| JUN | 3,706 | 3,646 | 192 | 287 | 1987 | 266 | 2732 |
| JUL | 3,565 | 5,682 | 284 | 376 | 3898 | 398 | 4956 |
| AUG | 3,295 | 4,487 | 406 | 415 | 3007 | 255 | 4083 |
| SEP | 3,018 | 3,083 | 386 | 380 | 2339 | 177 | 3282 |
| OCT | 3,220 | 2,871 | | | | | |
| NOV | 2,061 | 2,607 | | | | | |
| DEC | 2,432 | 2,679 | | | | | |
| Total: | 32,494 | 38,074 | 2,880 | 3,646 | 19,630 | 1,999 | 28,155 |



MONTHLY CAR RENTAL

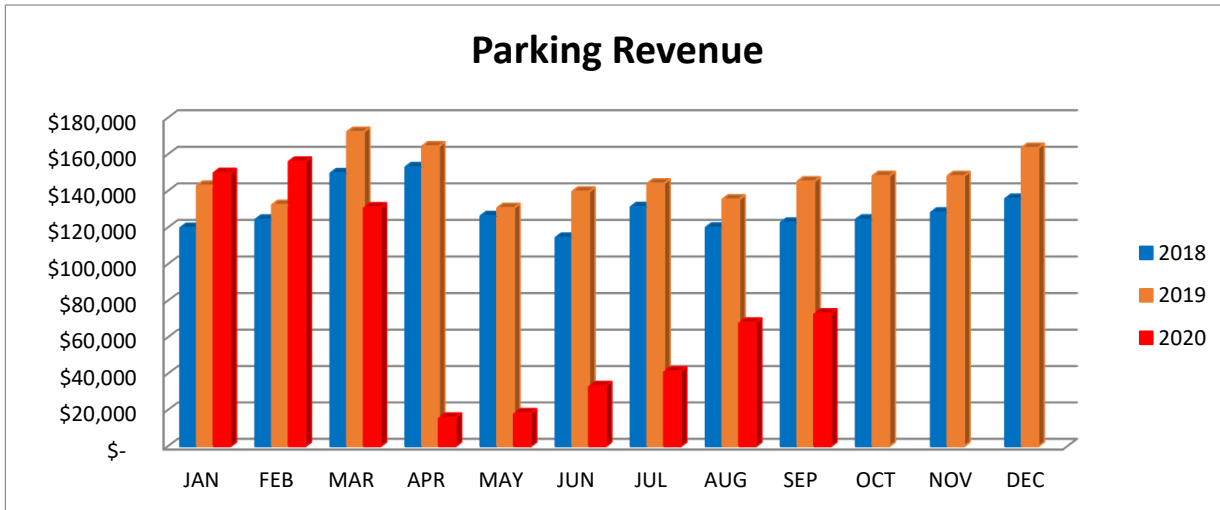
September 2020



| | CAR RENTAL GROSS RECEIPTS | | | Percent Change |
|---------------|---------------------------|---------------------|---------------------|-------------------|
| | 2018 | 2019 | 2020 | |
| JAN | \$ 225,079 | \$ 259,651 | \$ 344,713 | 33% |
| FEB | \$ 248,785 | \$ 287,385 | \$ 302,489 | 5% |
| MAR | \$ 303,624 | \$ 341,798 | \$ 225,817 | -34% |
| APR | \$ 313,617 | \$ 348,929 | \$ 93,869 | -73% |
| MAY | \$ 372,436 | \$ 404,459 | \$ 125,806 | -69% |
| JUN | \$ 399,710 | \$ 435,280 | \$ 181,193 | -58% |
| JUL | \$ 494,816 | \$ 528,397 | \$ 282,055 | -47% |
| AUG | \$ 523,467 | \$ 592,133 | \$ 319,731 | -46% |
| SEP | \$ 397,997 | \$ 464,599 | \$ 293,695 | -37% |
| OCT | \$ 518,909 | \$ 543,427 | | |
| NOV | \$ 385,419 | \$ 436,831 | | |
| DEC | \$ 327,055 | \$ 372,691 | | |
| TOTAL: | \$ 4,510,914 | \$ 5,015,577 | \$ 2,169,369 | -41% |

AIRPORT PARKING REVENUE

September 2020



| | GROSS RECEIPTS | | | Percent Change | 2020 | 2020 Percent of Gross |
|---------------|---------------------|---------------------|-------------------|----------------|-------------------|-----------------------|
| | 2018 | 2019 | 2020 | | After Expenses | Revenue |
| JAN | \$ 119,766 | \$ 142,894 | \$ 149,812 | 4.8% | \$ 101,951 | 68% |
| FEB | \$ 124,322 | \$ 132,371 | \$ 155,993 | 17.8% | \$ 128,729 | 83% |
| MAR | \$ 149,679 | \$ 172,268 | \$ 131,050 | -23.9% | \$ 81,497 | 62% |
| APR | \$ 153,016 | \$ 164,436 | \$ 15,788 | -90.4% | \$ (10,975) | -70% |
| MAY | \$ 126,247 | \$ 130,708 | \$ 18,228 | -86.1% | \$ (892) | -5% |
| JUN | \$ 114,441 | \$ 139,662 | \$ 33,163 | -76.3% | \$ 13,684 | 41% |
| JUL | \$ 131,224 | \$ 144,076 | \$ 41,248 | -71.4% | \$ 19,646 | 48% |
| AUG | \$ 119,968 | \$ 135,367 | \$ 68,037 | -49.7% | \$ 43,585 | 64% |
| SEP | \$ 122,687 | \$ 145,201 | \$ 73,060 | -49.7% | \$ 49,318 | 68% |
| OCT | \$ 124,407 | \$ 148,206 | | -100.0% | | #DIV/0! |
| NOV | \$ 128,202 | \$ 148,134 | | -100.0% | | #DIV/0! |
| DEC | \$ 135,713 | \$ 163,538 | | -100.0% | | #DIV/0! |
| TOTAL: | \$ 1,549,672 | \$ 1,766,861 | \$ 686,380 | -47.5% | \$ 426,543 | |

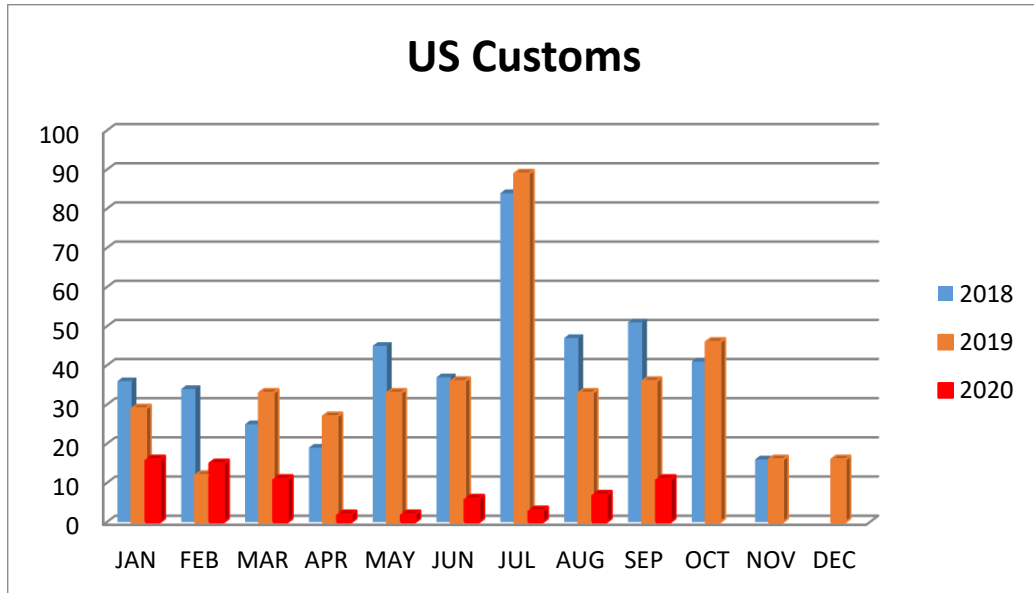
Charters 2020

| COMMERCIAL TERMINAL CHARTERS | | | |
|-------------------------------------|-----------------|-----------------|--------------------------|
| | Enplaned | Deplaned | Number of Flights |
| JAN | 287 | 270 | 6 |
| FEB | 123 | 127 | 6 |
| MAR | 166 | 171 | 9 |
| APR | 0 | 0 | 0 |
| MAY | 0 | 0 | 0 |
| JUN | 0 | 0 | 0 |
| JUL | 0 | 0 | 0 |
| AUG | 17 | 18 | 1 |
| SEP | 27 | 26 | 1 |
| OCT | | | |
| NOV | | | |
| DEC | | | |

| | <u>Charter</u> | <u>Enplaned</u> | <u>Deplaned</u> |
|------------------|----------------|-----------------|-----------------|
| January | Hess | 68 | 56 |
| | Swift Airways | 139 | 139 |
| | Sun Country | 80 | 75 |
| February | Hess | 123 | 127 |
| March | Hess | 100 | 103 |
| | Sun Country | 66 | 68 |
| April | - | 0 | 0 |
| May | - | 0 | 0 |
| June | - | 0 | 0 |
| July | - | 0 | 0 |
| August | Sun Country | 17 | 18 |
| September | Sun Country | 27 | 26 |

Monthly Customs Flights

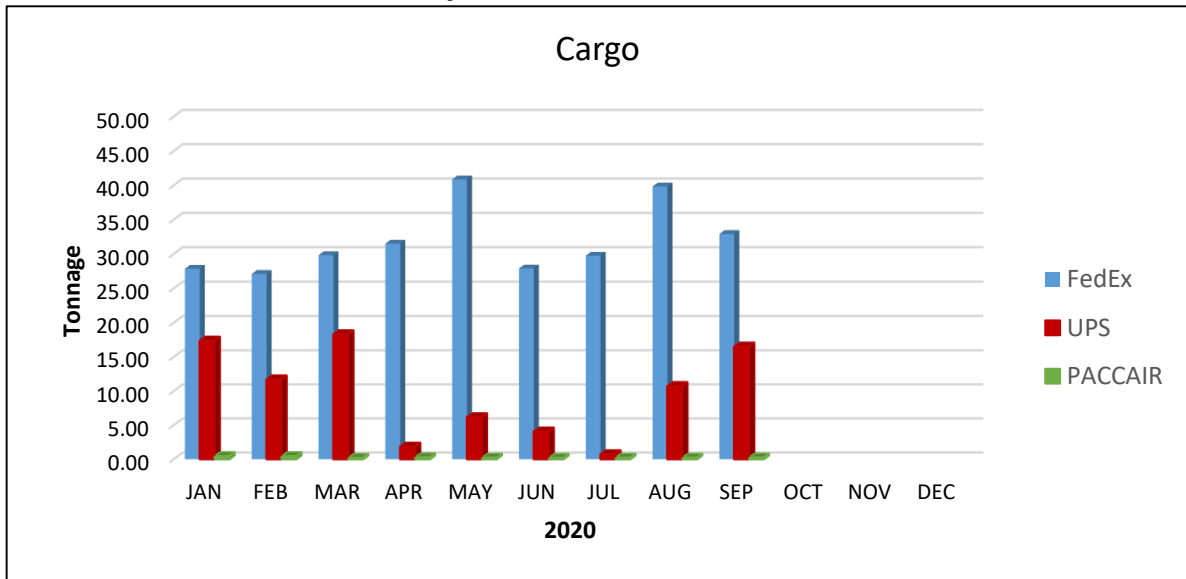
September 2020



| | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>Difference</u> |
|---------------|-------------|-------------|-------------|-------------------|
| JAN | 36 | 29 | 16 | -7 |
| FEB | 34 | 12 | 15 | 3 |
| MAR | 25 | 33 | 11 | -22 |
| APR | 19 | 27 | 2 | -25 |
| MAY | 45 | 33 | 2 | -31 |
| JUN | 37 | 36 | 6 | -30 |
| JUL | 84 | 89 | 3 | -86 |
| AUG | 47 | 33 | 7 | -26 |
| SEP | 51 | 36 | 11 | -25 |
| OCT | 41 | 46 | | |
| NOV | 16 | 16 | | |
| DEC | 9 | 16 | | |
| TOTAL: | 444 | 406 | 73 | -249 |

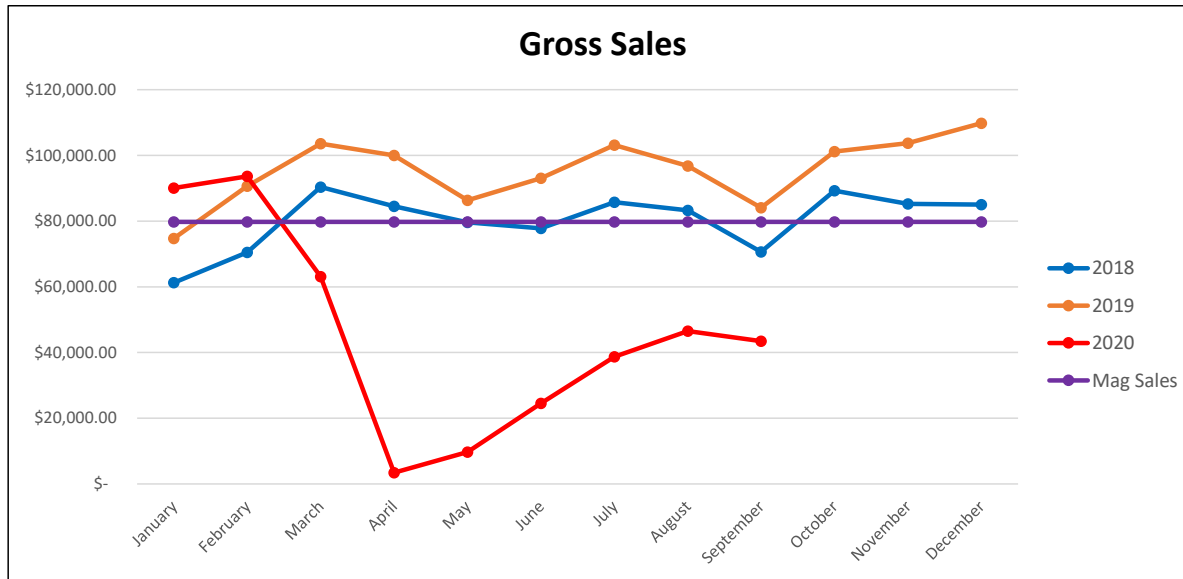
CARGO TONNAGE REPORT

September 2020



| 2020 TONNAGE | | | | | | | | |
|---------------|--------------|--------------|--------------|-------------|-------------|-------------|---------------|---------------|
| | Fed-Ex | | UPS | | PACCAIR | | TOTAL TONNAGE | |
| | Freight In | Freight Out | Freight In | Freight Out | Freight In | Freight Out | Freight In | Freight Out |
| JAN | 27.84 | 14.91 | 17.39 | | 0.45 | 0.00 | 45.68 | 14.91 |
| FEB | 27.09 | 16.43 | 11.72 | | 0.44 | 0.00 | 39.24 | 16.43 |
| MAR | 29.82 | 14.16 | 18.31 | | 0.20 | 0.00 | 48.33 | 14.16 |
| APR | 31.51 | 12.03 | 1.84 | | 0.29 | 0.00 | 33.64 | 12.03 |
| MAY | 40.85 | 13.1 | 6.17 | | 0.23 | 0.00 | 47.24 | 13.08 |
| JUN | 27.88 | 12.90 | 4.06 | | 0.20 | 0.00 | 32.14 | 12.90 |
| JUL | 29.74 | 15.73 | 0.74 | | 0.23 | 0.00 | 30.70 | 15.73 |
| AUG | 39.82 | 17.50 | 10.73 | | 0.23 | 0.00 | 50.77 | 17.50 |
| SEP | 32.90 | 16.51 | 16.52 | 0.80 | 0.26 | 0.00 | 49.68 | 17.31 |
| OCT | | | | | | 0.00 | 0.00 | 0.00 |
| NOV | | | | | | 0.00 | 0.00 | 0.00 |
| DEC | | | | | | 0.00 | 0.00 | 0.00 |
| TOTAL: | 287.4 | 133.3 | 87.47 | 0.80 | 2.50 | 0.00 | 377.41 | 134.06 |

CONCESSION SALES September 2020



| | Gross Sales 2018 | Gross Sales 2019 | Gross Sales 2020 | 2020 MAG Required Sales | % Change |
|--------------|----------------------|------------------------|----------------------|----------------------------|-------------|
| January | \$ 61,254.16 | \$ 74,733.30 | \$ 90,060.33 | \$ 79,765.58 | 21% |
| February | \$ 70,509.00 | \$ 90,660.46 | \$ 93,620.34 | \$ 79,765.58 | 3% |
| March | \$ 90,379.63 | \$ 103,543.78 | \$ 63,141.23 | \$ 79,765.58 | -39% |
| April | \$ 84,522.14 | \$ 100,009.51 | \$ 3,435.17 | \$ 79,765.58 | -97% |
| May | \$ 79,632.48 | \$ 86,375.00 | \$ 9,684.26 | \$ 79,765.58 | -89% |
| June | \$ 77,796.21 | \$ 93,032.97 | \$ 24,578.52 | \$ 79,765.58 | -74% |
| July | \$ 85,752.62 | \$ 103,117.01 | \$ 38,712.37 | \$ 79,765.58 | -62% |
| August | \$ 83,308.82 | \$ 96,764.84 | \$ 46,560.74 | \$ 79,765.58 | -52% |
| September | \$ 70,633.06 | \$ 84,088.20 | \$ 43,459.88 | \$ 79,765.58 | -48% |
| October | \$ 89,234.22 | \$ 101,204.07 | | \$ 79,765.58 | |
| November | \$ 85,228.26 | \$ 103,700.30 | | \$ 79,765.58 | |
| December | \$ 85,006.17 | \$ 109,807.44 | | \$ 79,765.58 | |
| Total | \$ 963,256.77 | \$ 1,147,036.88 | \$ 413,252.84 | | -50% |

AVFLIGHT MINOT
STORAGE & FLOWAGE FEES
2020

| | APSTF | APSTF | APSTF | APSTF | APSTF | APSTF | APLOT | APRMP | APLOT | APPOG | APPOG | | |
|-----------|--------------|-------------------------------------|---------------------|----------------------|-------------------------|----------------|-----------------|-----------------|--------------|------------------------|------------------------------|------------------------|--------------|
| | Storage Fees | General / Transient Flow Fees | Delta Into-Plane | United Into-Plane | Allegiant Into Plane | Allegiant | Landing Fees | Parking Fees | Plug In Fees | % Of Gross Receipts | Minot Aero Gross Receipts | % Of Gross Receipts | Total |
| | \$0.03 | \$0.06 | \$0.02 | \$0.02 | \$0.03 | -\$75.00 | | 60% | | 2% | | 2% | |
| January | \$ 4,741.00 | \$ 2,198.00 | \$ 1,371.78 | \$ 1,056.22 | \$ 921.30 | \$ (2,100.00) | \$ 2,387.40 | \$ 597.00 | \$ 30.00 | \$ 962.26 | \$ 141,219.61 | \$ 2,824.39 | \$ 12,164.95 |
| February | \$ 4,399.99 | \$ 2,284.45 | \$ 1,176.72 | \$ 995.12 | \$ 1,239.45 | \$ (2,700.00) | \$ 2,076.90 | \$ 594.00 | \$ 40.00 | \$ 739.09 | \$ 135,926.83 | \$ 2,718.54 | \$ 10,845.72 |
| March | \$ 4,237.85 | \$ 2,319.94 | \$ 1,262.66 | \$ 789.26 | \$ 1,655.58 | \$ (2,475.00) | \$ 1,110.90 | \$ 672.00 | \$ 10.00 | \$ 776.12 | \$ 194,124.63 | \$ 3,882.49 | \$ 10,359.31 |
| April | \$ 2,232.86 | \$ 1,665.82 | \$ 628.14 | \$ 305.16 | \$ 143.85 | \$ (300.00) | \$ 1,262.70 | \$ 507.00 | \$ - | \$ 526.14 | \$ 127,614.33 | \$ 2,552.29 | \$ 6,971.67 |
| May | \$ 1,904.06 | \$ 1,600.89 | \$ 559.24 | \$ 176.50 | \$ 105.69 | \$ (975.00) | \$ 1,328.25 | \$ 600.00 | \$ - | \$ 563.57 | \$ 113,768.28 | \$ 2,275.37 | \$ 5,863.19 |
| June | \$ 2,300.82 | \$ 1,735.43 | \$ 791.86 | \$ 163.54 | \$ 323.76 | \$ (1,500.00) | \$ 1,010.85 | \$ 819.00 | \$ - | \$ 531.07 | \$ 126,177.84 | \$ 2,523.56 | \$ 6,176.33 |
| July | \$ 5,141.26 | \$ 5,115.98 | \$ 945.84 | \$ 776.34 | \$ 239.07 | \$ (1,350.00) | \$ 1,783.65 | \$ 747.00 | \$ - | \$ 525.09 | \$ 185,419.50 | \$ 3,708.39 | \$ 13,924.23 |
| August | \$ 5,088.13 | \$ 2,745.26 | \$ 1,625.12 | \$ 851.88 | \$ 212.52 | \$ (1,425.00) | \$ 1,718.10 | \$ 927.00 | \$ - | \$ 504.75 | \$ 141,762.47 | \$ 2,835.25 | \$ 12,247.76 |
| September | \$ 4,365.83 | \$ 2,040.05 | \$ 1,447.80 | \$ 782.74 | \$ 100.14 | \$ (1,200.00) | \$ 1,507.65 | \$ 831.00 | \$ - | \$ 448.26 | \$ 109,706.15 | \$ 2,194.12 | \$ 10,323.48 |
| October | | | | | | | | | | | | \$ - | \$ - |
| November | | | | | | | | | | | | \$ - | \$ - |
| December | | | | | | | | | | | | \$ - | \$ - |
| TOTAL | \$ 34,411.79 | \$ 21,705.82 | \$ 9,809.16 | \$ 5,896.76 | \$ 4,941.36 | \$ (14,025.00) | \$ 14,186.40 | \$ 6,294.00 | \$ 80.00 | \$ 5,576.34 | | | \$ 88,876.64 |

COMPARISON OF GALLONS SOLD

AVFLIGHT

| MONTH | 100LL | | | | | | JET FUEL | | | | | | AIRLINE INTO-PLANE | | | | | |
|--------------|--------------|---------------|---------------|---------------|------------|------------|---------------|----------------|----------------|----------------|------------|------------|--------------------|------------------|------------------|----------------|--------------|--------------|
| | 2017 100LL | 2018 100LL | 2019 100LL | 2020 100LL | 2021 100LL | 2022 100LL | 2017 JET A | 2018 JET A | 2019 JET A | 2020 JET A | 2021 JET A | 2022 JET A | 2017 AIRLINE | 2018 AIRLINE | 2019 AIRLINE | 2020 AIRLINE | 2021 AIRLINE | 2022 AIRLINE |
| | AVFLIGHT | AVFLIGHT | AVFLIGHT | AVFLIGHT | AVFLIGHT | AVFLIGHT | AVFLIGHT | AVFLIGHT | AVFLIGHT | AVFLIGHT | AVFLIGHT | AVFLIGHT | AVFLIGHT | AVFLIGHT | AVFLIGHT | AVFLIGHT | AVFLIGHT | AVFLIGHT |
| JAN | | 1,769 | 2,446 | 2,416 | | | | 42,347 | 42,940 | 34,217 | | | | 133,442 | 139,790 | 152,110 | | |
| FEB | | 2,298 | 1,985 | 3,412 | | | | 44,019 | 33,090 | 34,662 | | | | 145,587 | 159,771 | 147,907 | | |
| MAR | | 2,302 | 4,642 | 3,446 | | | | 49,319 | 51,620 | 35,220 | | | | 166,144 | 182,979 | 157,782 | | |
| APR | | 4,248 | 4,332 | 3,444 | | | | 44,979 | 51,585 | 24,320 | | | | 177,406 | 163,066 | 51,460 | | |
| MAY | | 6,936 | 7,816 | 5,103 | | | | 55,166 | 67,742 | 21,579 | | | | 166,620 | 172,763 | 40,310 | | |
| JUNE | | 9,251 | 8,109 | 4,869 | | | | 77,304 | 78,710 | 24,055 | | | | 172,986 | 183,497 | 58,562 | | |
| JULY | | 8,570 | 11,351 | 9,499 | | | | 80,401 | 96,384 | 75,767 | | | | 195,147 | 200,958 | 94,078 | | |
| AUG | | 5,309 | 7,763 | 7,318 | | | | 74,824 | 59,139 | 38,436 | | | | 174,948 | 180,967 | 130,934 | | |
| SEPT | | 3,840 | 5,796 | 5,501 | | | | 75,119 | 56,349 | 28,500 | | | | 130,232 | 162,493 | 114,865 | | |
| OCT | | 6,120 | 3,820 | | | | | 55,760 | 59,101 | | | | | 148,044 | 171,169 | | | |
| NOV | | 2,188 | 2,920 | | | | | 48,289 | 42,612 | | | | | 125,841 | 164,241 | | | |
| DEC | 1,180 | 3,692 | 3,095 | | | | 21,230 | 30,174 | 41,200 | | | | 61,975 | 171,504 | 179,421 | | | |
| TOTAL | 1,180 | 56,522 | 64,074 | 45,008 | 0 | 0 | 21,230 | 677,701 | 680,472 | 316,756 | 0 | 0 | 61,975 | 1,907,901 | 2,061,115 | 948,008 | 0 | 0 |