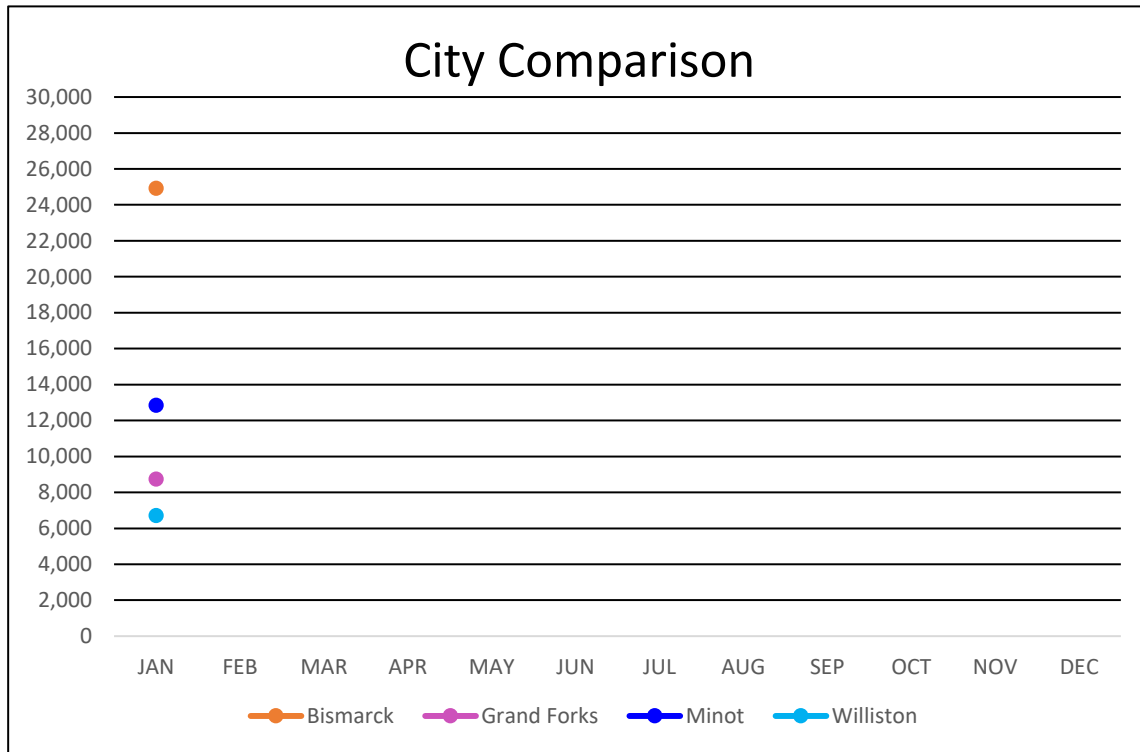


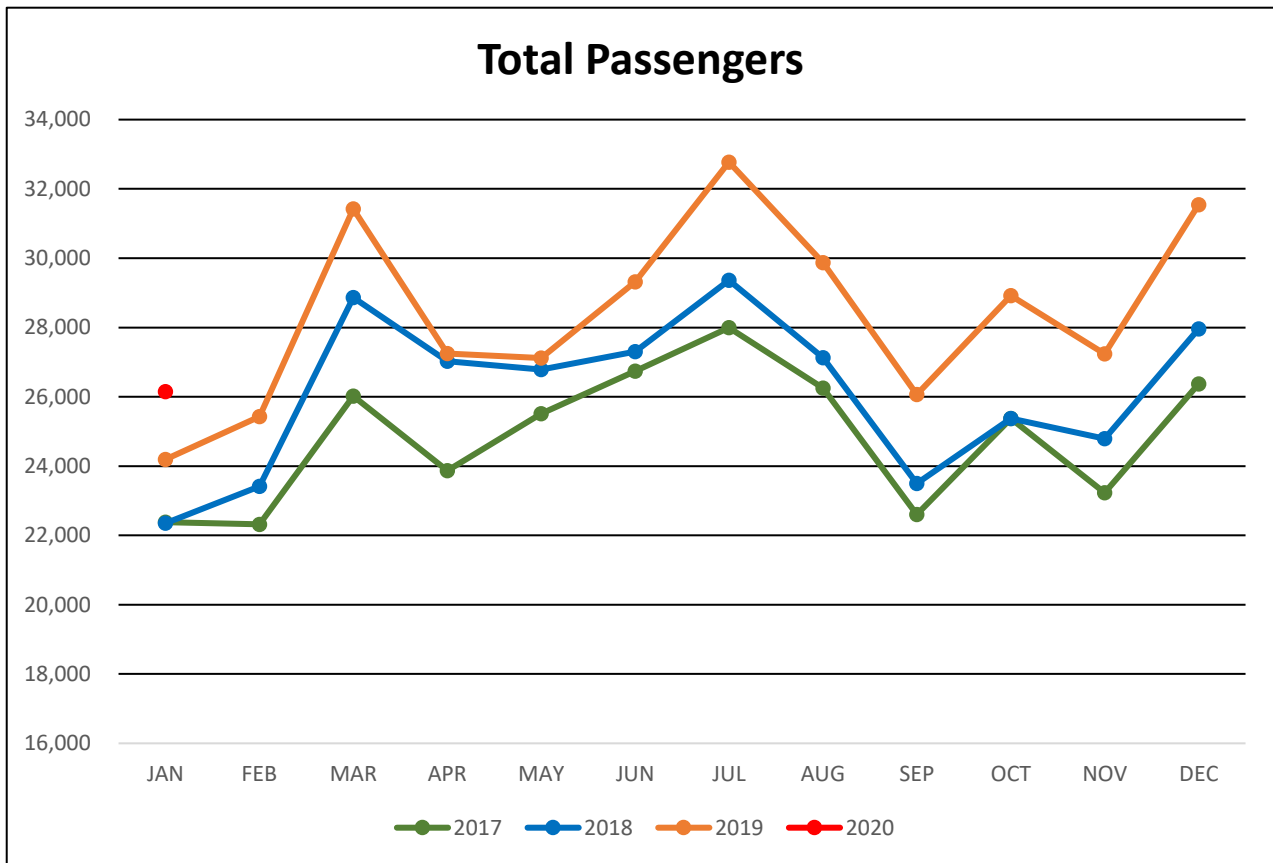
# COMMERCIAL SERVICE AIRPORTS COMPARISON 2020



<u>Month</u>	<u>Bismarck</u>	<u>Grand Forks</u>	<u>Minot</u>	<u>Williston</u>
JAN	24,923	8,741	12,846	6,714
FEB				
MAR				
APR				
MAY				
JUN				
JUL				
AUG				
SEP				
OCT				
NOV				
DEC				
<b>Annual Total</b>	<b>24,923</b>	<b>8,741</b>	<b>12,846</b>	<b>6,714</b>

# TOTAL PASSENGERS

## January 2020

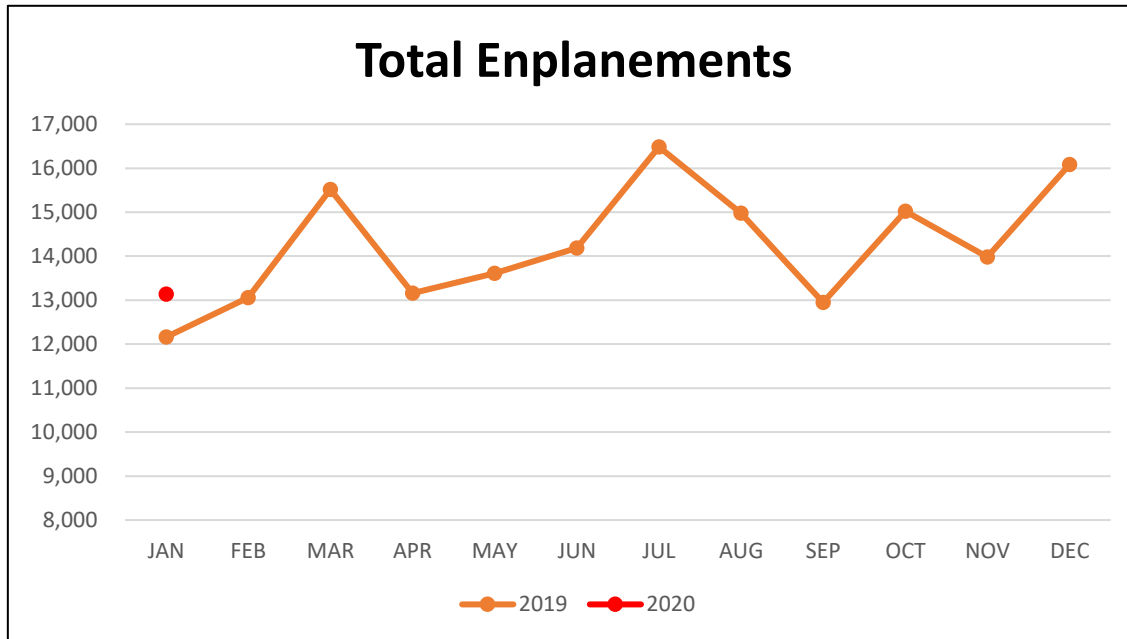


<b>MONTH</b>	<b>PASSENGERS</b>			<b>Percent Change</b>	<b>PASSENGERS</b>	
	<b>2017</b>	<b>2018</b>	<b>2019</b>		<b>2020</b>	<b>Percent Change</b>
<b>JAN</b>	22,381	22,352	24,194	8.2%	26,153	8.1%
<b>FEB</b>	22,321	23,414	25,431	8.6%	-	-100.0%
<b>MAR</b>	26,018	28,868	31,422	8.8%	-	-100.0%
<b>APR</b>	23,871	27,026	27,248	0.8%	-	-100.0%
<b>MAY</b>	25,516	26,787	27,122	1.3%	-	-100.0%
<b>JUN</b>	26,739	27,304	29,319	7.4%	-	-100.0%
<b>JUL</b>	27,994	29,363	32,774	11.6%	-	-100.0%
<b>AUG</b>	26,255	27,131	29,869	10.1%	-	-100.0%
<b>SEP</b>	22,601	23,503	26,067	10.9%	-	-100.0%
<b>OCT</b>	25,376	25,373	28,923	14.0%	-	-100.0%
<b>NOV</b>	23,231	24,796	27,238	9.8%	-	-100.0%
<b>DEC</b>	26,374	27,956	31,547	12.8%	-	-100.0%
<b>TOTALS</b>	<b>298,677</b>	<b>313,873</b>	<b>341,154</b>	<b>5.1%</b>	<b>26,153</b>	<b>8.10%</b>

% change YTD

# Total Enplaned Passengers

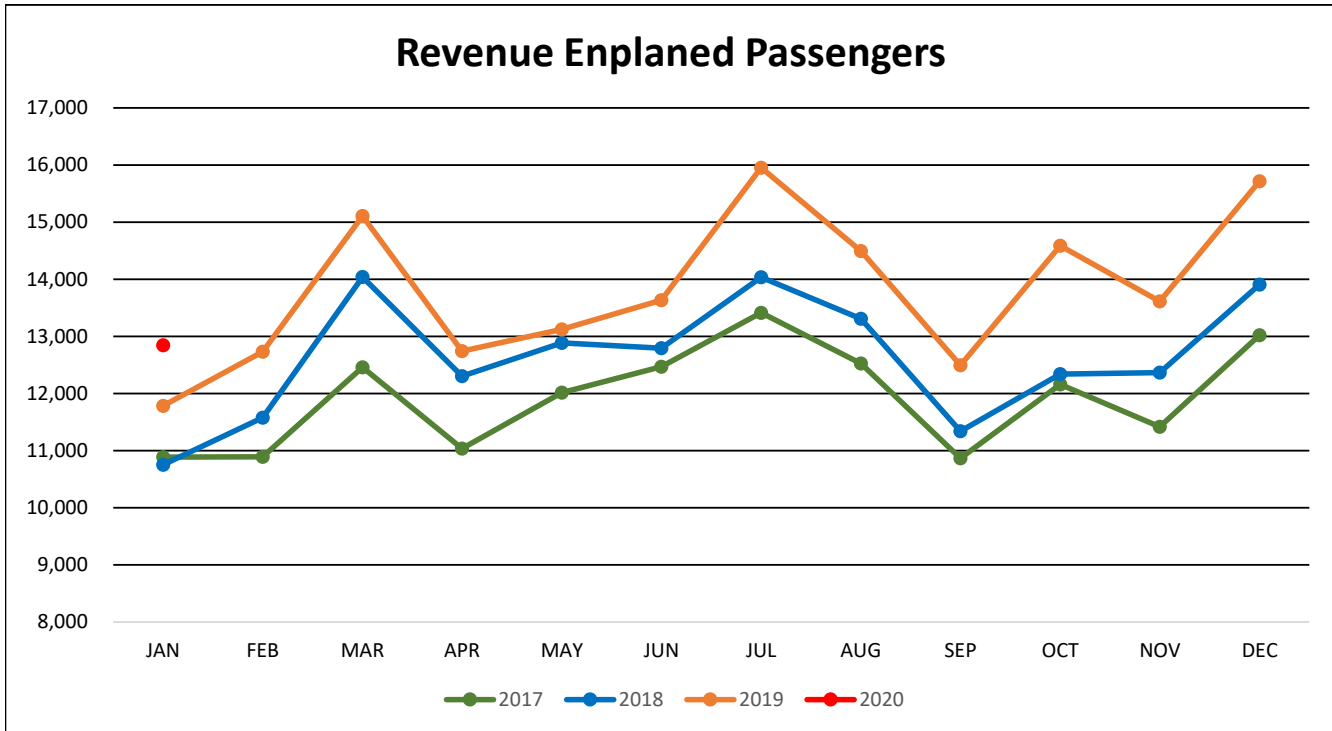
## January 2020



<u>MONTH</u>	<u>PASSENGERS</u>		<u>Percent Change</u>
	<b>2019</b>	<b>2020</b>	
<b>JAN</b>	12,160	13,135	8.0%
<b>FEB</b>	13,058		-100.0%
<b>MAR</b>	15,513		-100.0%
<b>APR</b>	13,156		-100.0%
<b>MAY</b>	13,613		-100.0%
<b>JUN</b>	14,184		-100.0%
<b>JUL</b>	16,485		-100.0%
<b>AUG</b>	14,979		-100.0%
<b>SEP</b>	12,945		-100.0%
<b>OCT</b>	15,019		-100.0%
<b>NOV</b>	13,982		-100.0%
<b>DEC</b>	16,085		-100.0%
<b>TOTALS</b>	<b>171,179</b>	<b>13,135</b>	<b>8.0%</b>

# REVENUE ENPLANED PASSENGERS

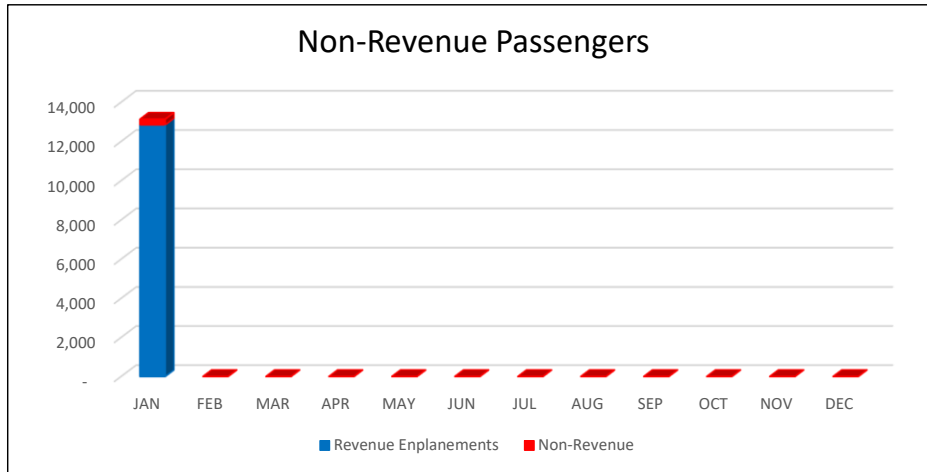
## January 2020



<u>MONTH</u>	<u>PASSENGERS</u>				<u>PASSENGERS</u>	
	2017	2018	2019	Percent Change	2020	Percent Change
<b>JAN</b>	10,887	10,753	11,785	9.6%	12,846	9.0%
<b>FEB</b>	10,892	11,577	12,732	10.0%		-100.0%
<b>MAR</b>	12,460	14,039	15,107	7.6%		-100.0%
<b>APR</b>	11,037	12,306	12,743	3.6%		-100.0%
<b>MAY</b>	12,015	12,885	13,122	1.8%		-100.0%
<b>JUN</b>	12,469	12,796	13,632	6.5%		-100.0%
<b>JUL</b>	13,414	14,038	15,954	13.6%		-100.0%
<b>AUG</b>	12,527	13,310	14,497	8.9%		-100.0%
<b>SEP</b>	10,867	11,340	12,496	10.2%		-100.0%
<b>OCT</b>	12,162	12,341	14,589	18.2%		-100.0%
<b>NOV</b>	11,420	12,365	13,613	10.1%		-100.0%
<b>DEC</b>	13,022	13,908	15,718	13.0%		-100.0%
<b>TOTALS</b>	<b>143,172</b>	<b>151,658</b>	<b>165,988</b>	<b>9.4%</b>	<b>12,846</b>	<b>9.0%</b>

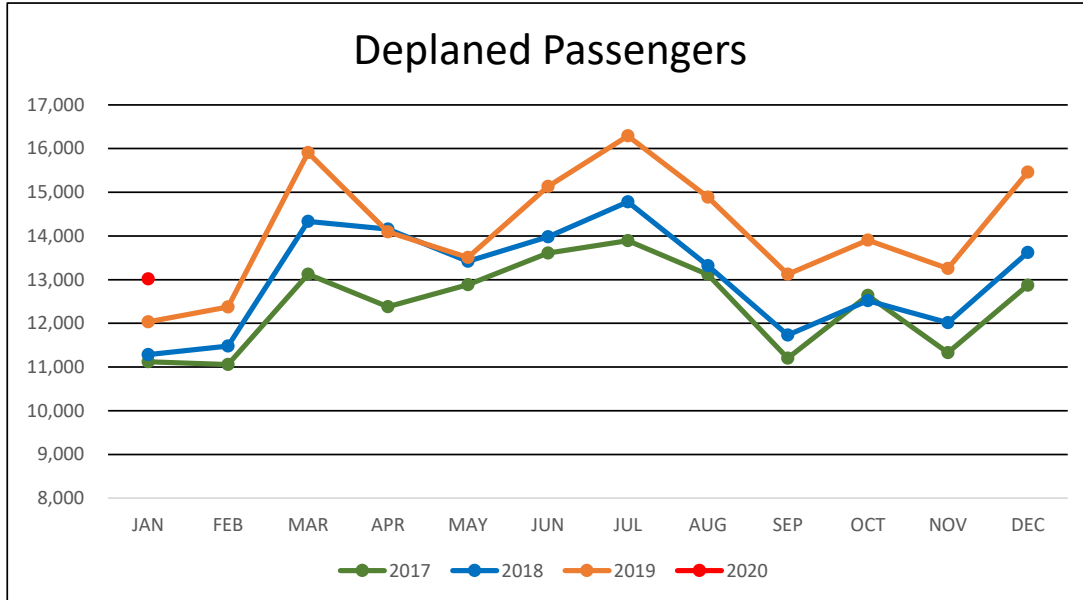
% change YTD

## NON-REVENUE PASSENGERS January 2020



<u>MONTH</u>	2019		Difference	% Diff	2020		Difference	% Diff
	ENP	REV-ENP			ENP	REV-ENP		
JAN	12,160	11,785	375	3.1%	13,135	12,846	289	2%
FEB	13,058	12,732	326	2.5%	-	-	-	#DIV/0!
MAR	15,513	15,107	406	2.6%	-	-	-	#DIV/0!
APR	13,156	12,743	413	3.1%	-	-	-	#DIV/0!
MAY	13,613	13,122	491	3.6%	-	-	-	#DIV/0!
JUN	14,184	13,632	552	3.9%	-	-	-	#DIV/0!
JUL	16,485	15,954	531	3.2%	-	-	-	#DIV/0!
AUG	14,979	14,497	482	3.2%	-	-	-	#DIV/0!
SEP	12,945	12,496	449	3.5%	-	-	-	#DIV/0!
OCT	15,019	14,589	430	2.9%	-	-	-	#DIV/0!
NOV	13,982	13,613	369	2.6%	-	-	-	#DIV/0!
DEC	16,085	15,718	367	2.3%	-	-	-	#DIV/0!
<b>TOTALS</b>	<b>171,179</b>	<b>165,988</b>	<b>5,191</b>	<b>3.0%</b>	<b>13,135</b>	<b>12,846</b>	<b>289</b>	<b>2%</b>

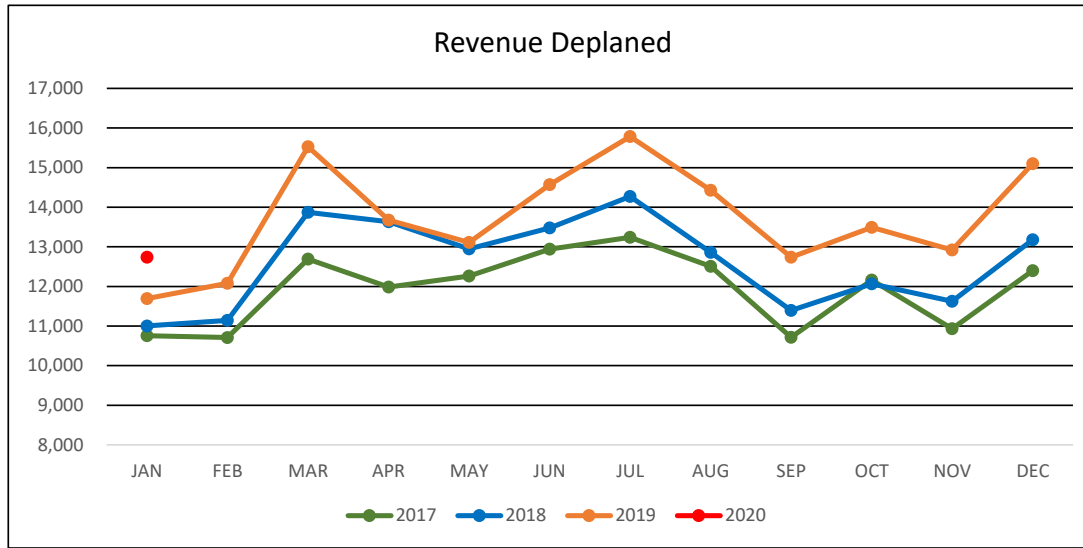
## TOTAL DEPLAINED PASSENGERS January 2020



<u>MONTH</u>	<u>PASSENGERS</u>			<u>Percent Change</u>	<u>PASSENGERS</u>	
	<u>2017</u>	<u>2018</u>	<u>2019</u>		<u>2020</u>	<u>% change YTD</u>
<b>JAN</b>	11,121	11,284	12,034	6.6%	13,018	8.2%
<b>FEB</b>	11,057	11,478	12,373	7.8%		-100.0%
<b>MAR</b>	13,126	14,334	15,909	11.0%		-100.0%
<b>APR</b>	12,377	14,158	14,092	-0.5%		-100.0%
<b>MAY</b>	12,883	13,422	13,509	0.6%		-100.0%
<b>JUN</b>	13,610	13,979	15,135	8.3%		-100.0%
<b>JUL</b>	13,892	14,780	16,289	10.2%		-100.0%
<b>AUG</b>	13,119	13,317	14,890	11.8%		-100.0%
<b>SEP</b>	11,200	11,729	13,122	11.9%		-100.0%
<b>OCT</b>	12,640	12,521	13,904	11.0%		-100.0%
<b>NOV</b>	11,328	12,013	13,256	10.3%		-100.0%
<b>DEC</b>	12,874	13,622	15,462	13.5%		-100.0%
<b>TOTALS</b>	<b>149,227</b>	<b>156,637</b>	<b>169,975</b>	<b>8.5%</b>	<b>13,018</b>	<b>8.2%</b>

% change YTD

## REVENUE DEPLAINED PASSENGERS January 2020

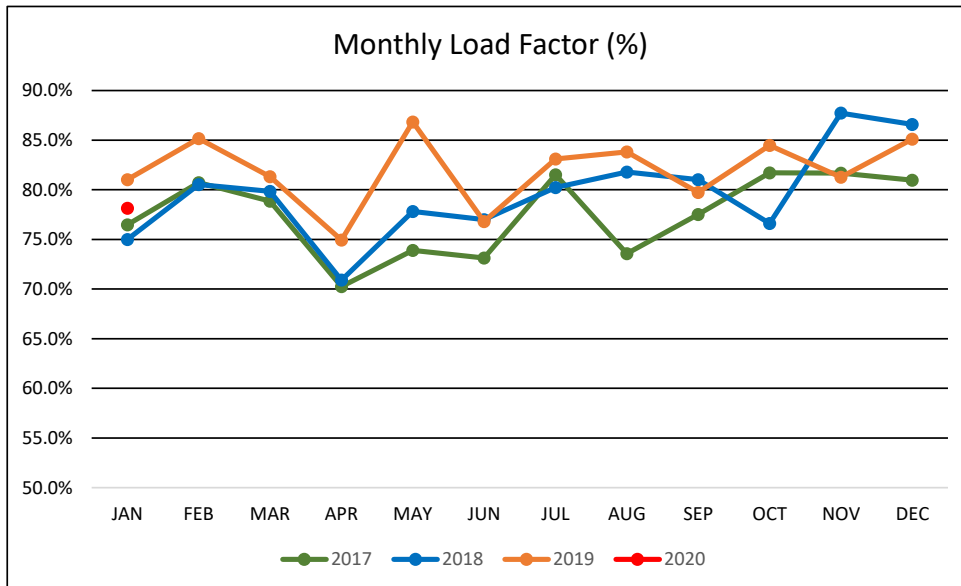


MONTH	PASSENGERS				PASSENGERS	
	2017	2018	2019	Percent Change	2020	Percent Change
JAN	10,754	11,002	11,693	6.3%	12,737	8.9%
FEB	10,710	11,140	12,081	8.4%		-100.0%
MAR	12,689	13,873	15,529	11.9%		-100.0%
APR	11,983	13,632	13,672	0.3%		-100.0%
MAY	12,261	12,950	13,111	1.2%		-100.0%
JUN	12,940	13,478	14,571	8.1%		-100.0%
JUL	13,239	14,270	15,783	10.6%		-100.0%
AUG	12,506	12,861	14,430	12.2%		-100.0%
SEP	10,711	11,392	12,737	11.8%		-100.0%
OCT	12,160	12,066	13,488	11.8%		-100.0%
NOV	10,932	11,624	12,922	11.2%		-100.0%
DEC	12,397	13,175	15,100	14.6%		-100.0%
<b>TOTALS</b>	<b>143,282</b>	<b>151,463</b>	<b>165,117</b>	<b>9.0%</b>	<b>12,737</b>	<b>8.9%</b>

% change YTD

# MONTHLY ENPLANED PASSENGER LOAD FACTOR SUMMARY

## January 2020



Month	LOAD FACTOR (%)				DIFFERENCE
	2017	2018	2019	2020	2020/2019
JAN	76.5%	75.0%	81.0%	78.1%	-2.9
FEB	80.7%	80.5%	85.2%		
MAR	78.9%	79.9%	81.3%		
APR	70.3%	70.9%	74.9%		
MAY	73.9%	77.8%	86.8%		
JUN	73.1%	77.0%	76.8%		
JUL	81.5%	80.2%	83.1%		
AUG	73.6%	81.8%	83.8%		
SEP	77.5%	81.0%	79.7%		
OCT	81.7%	76.6%	84.5%		
NOV	81.7%	87.7%	81.3%		
DEC	81.0%	86.6%	85.1%		
<b>ANNUAL AVERAGE:</b>	<b>77.5%</b>	<b>79.6%</b>	<b>82.0%</b>	<b>78.1%</b>	<b>-2.90</b>

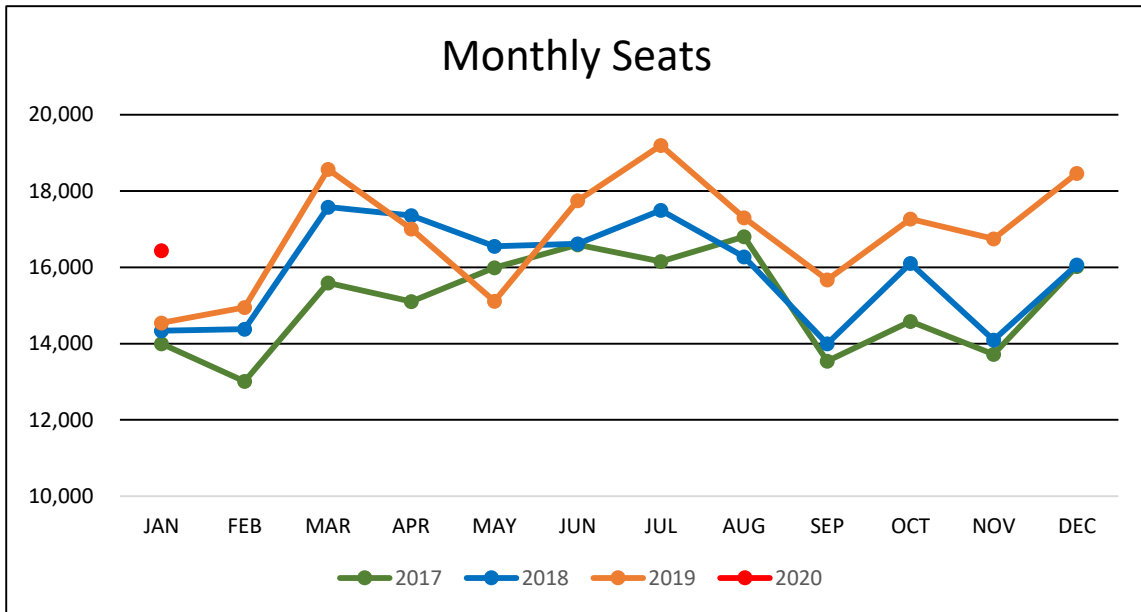


## LOAD FACTOR BY AIRLINE

### January 2020

<u>Carrier</u>	<u>2020 Seats Available</u>	<u>2019 Seats Available</u>	<u>2020 Revenue ENPL PASS</u>	<u>2019 Revenue ENPL PASS</u>	<u>2020 Load Factor</u>	<u>2019 Load Factor</u>	<u>Difference</u>
Allegiant	4,641	3,840	3,968	3,507	85.5%	91.3%	-5.8
Delta	6,914	7,323	5,519	5,728	79.8%	78.2%	1.6
United	4,350	2,900	3,072	2,395	70.6%	82.6%	-12.0
<b>Total</b>	15,905	14,063	12,559	11,630			
<b>Average</b>	<b>5,302</b>	<b>4,688</b>	<b>4,186</b>	<b>3,877</b>	79.0%	82.7%	

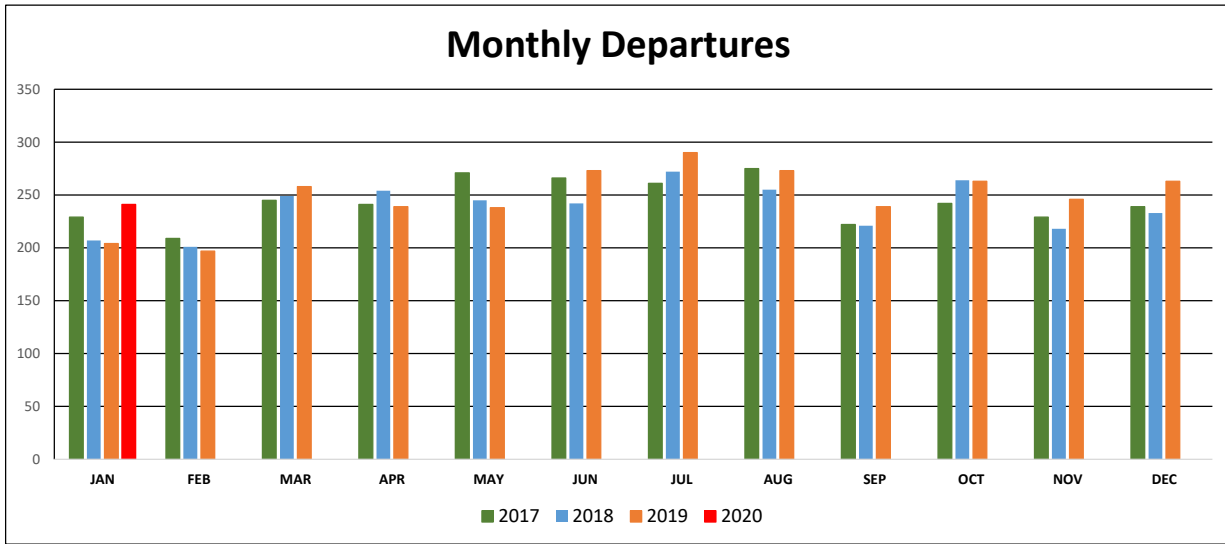
## DEPARTING MONTHLY SEATS January 2020



<u>Month</u>	<u>2017 Seats</u>	<u>2018 Seats</u>	<u>2019 Seats</u>	<u>2020 Seats</u>	<u># Seats Difference</u>	<u>Percent Change</u>
JAN	13,996	14,340	14,546	16,438	1,892	13.0%
FEB	13,010	14,377	14,949			-100.0%
MAR	15,592	17,581	18,573			-100.0%
APR	15,103	17,356	17,004			-100.0%
MAY	15,991	16,555	15,110			-100.0%
JUN	16,596	16,616	17,747			-100.0%
JUL	16,150	17,497	19,198			-100.0%
AUG	16,803	16,275	17,298			-100.0%
SEP	13,539	13,996	15,672			-100.0%
OCT	14,580	16,105	17,269			-100.0%
NOV	13,721	14,095	16,749			-100.0%
DEC	16,020	16,062	18,468			-100.0%
<b>Annual Total</b>	<b>181,101</b>	<b>190,855</b>	<b>202,583</b>	<b>16,438</b>	<b>1,892</b>	<b>13.0%</b>

# MONTHLY AIRLINE DEPARTURES

## January 2020

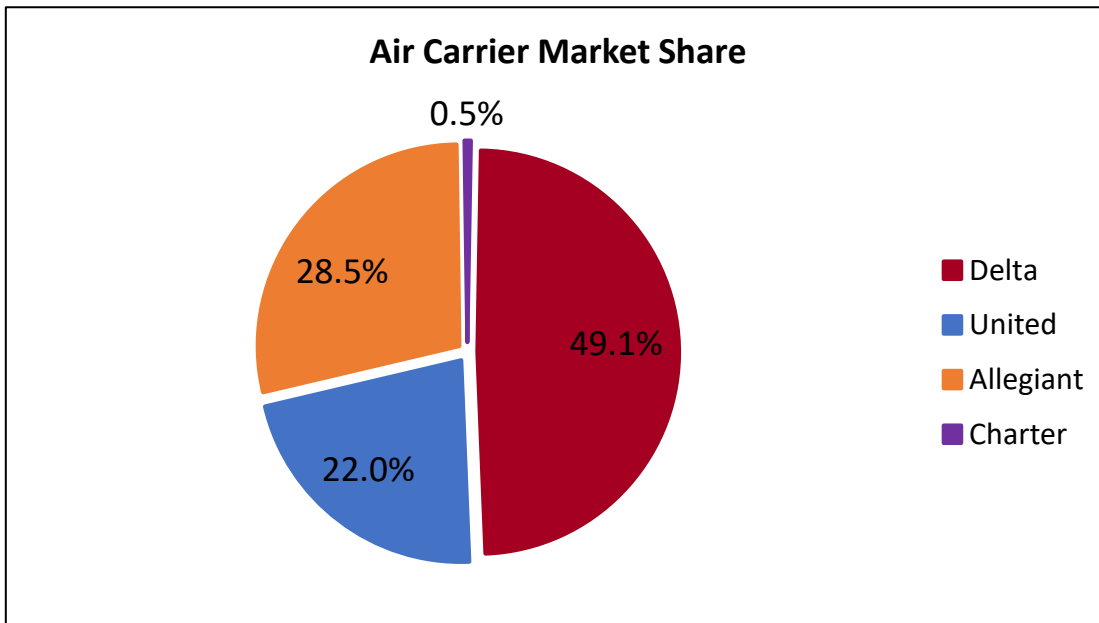


MONTH	2017	2018	2019	2020	DIFFERENCE	% DIFFERENCE
JAN	229	207	204	241	37	18.1%
FEB	209	201	197			-100.0%
MAR	245	249	258			-100.0%
APR	241	254	239			-100.0%
MAY	271	245	238			-100.0%
JUN	266	242	273			-100.0%
JUL	261	272	290			-100.0%
AUG	275	255	273			-100.0%
SEP	222	221	239			-100.0%
OCT	242	264	263			-100.0%
NOV	229	218	246			-100.0%
DEC	239	233	263			-100.0%
<b>ANNUAL DEPARTURES:</b>	<b>2929</b>	<b>2861</b>	<b>2983</b>	<b>241</b>	<b>37</b>	<b>18.1%</b>

# AIR CARRIER MARKET SHARE

## January 2020

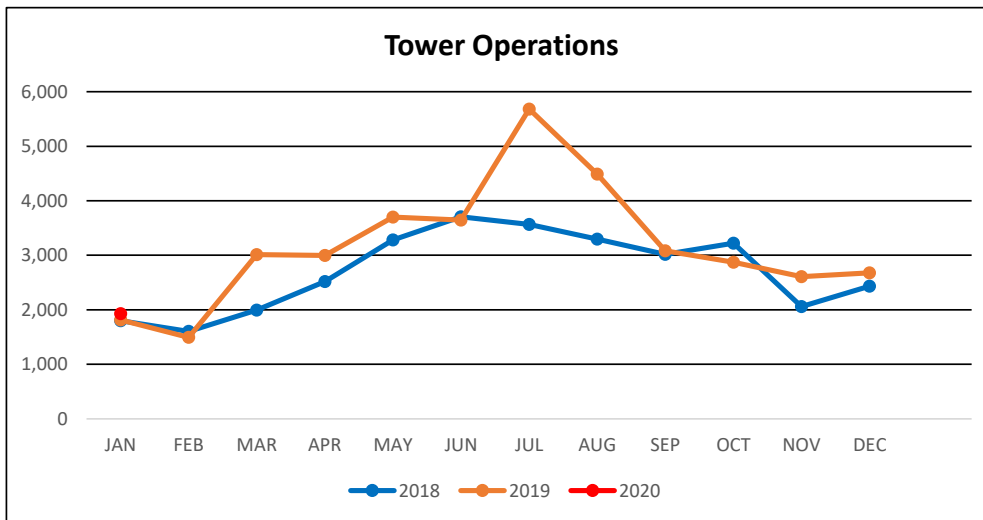
Carrier	January 2019 Passengers	January 2020 Passengers	Percentage
Delta	12,276	15,485	49.1%
United	4,929	6,926	22.0%
Allegiant	6,678	8,978	28.5%
Charter	311	158	0.5%
Total:	24,194	31,547	30.4%



# MOT TOWER OPERATIONS COUNTS

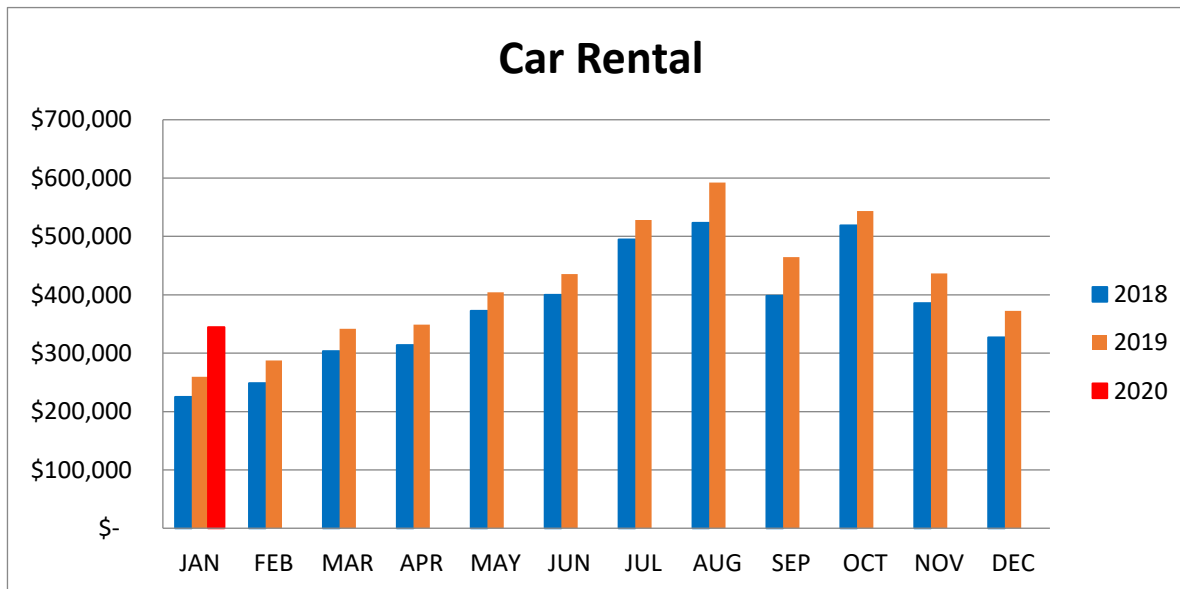
## January 2020

Tower Operations							
	2018	2019	2020				
Month	TOTAL	TOTAL	Air Carrier	Air Taxi	General Aviation	Military	TOTAL
JAN	1,799	1,817	482	515	877	55	1929
FEB	1,604	1,494					
MAR	1,993	3,010					
APR	2,520	2,999					
MAY	3,281	3,699					
JUN	3,706	3,646					
JUL	3,565	5,682					
AUG	3,295	4,487					
SEP	3,018	3,083					
OCT	3,220	2,871					
NOV	2,061	2,607					
DEC	2,432	2,679					
<b>Total:</b>	<b>32,494</b>	<b>38,074</b>	<b>482</b>	<b>515</b>	<b>877</b>	<b>55</b>	<b>1,929</b>



# MONTHLY CAR RENTAL

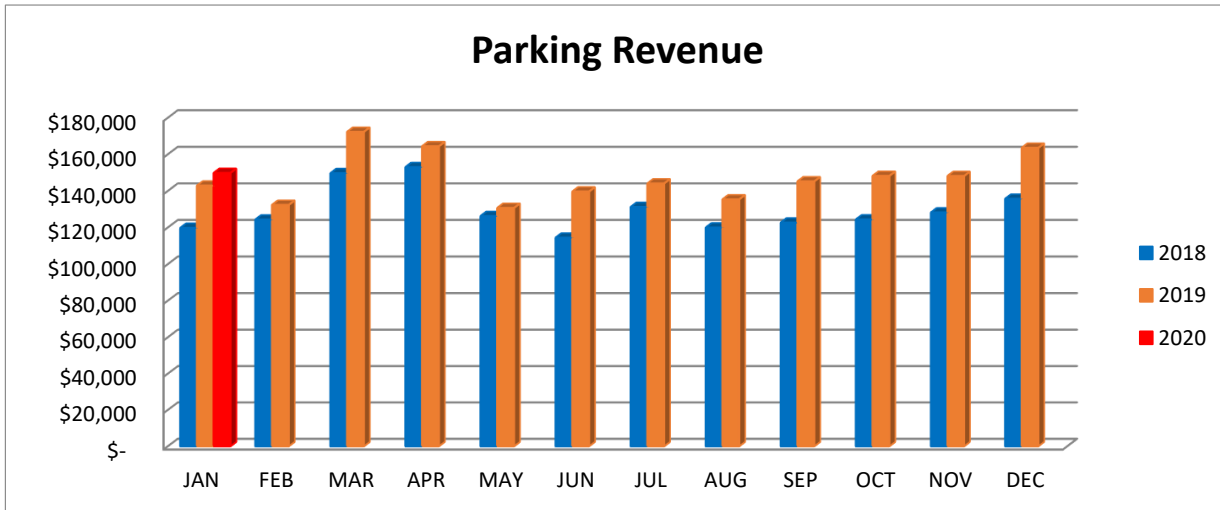
## January 2020



	CAR RENTAL GROSS RECEIPTS			Percent Change
	2018	2019	2020	
JAN	\$ 225,079	\$ 259,651	\$ 344,713	33%
FEB	\$ 248,785	\$ 287,385		
MAR	\$ 303,624	\$ 341,798		
APR	\$ 313,617	\$ 348,929		
MAY	\$ 372,436	\$ 404,459		
JUN	\$ 399,710	\$ 435,280		
JUL	\$ 494,816	\$ 528,397		
AUG	\$ 523,467	\$ 592,133		
SEP	\$ 397,997	\$ 464,599		
OCT	\$ 518,909	\$ 543,427		
NOV	\$ 385,419	\$ 436,831		
DEC	\$ 327,055	\$ 372,691		
<b>TOTAL:</b>	<b>\$ 4,510,914</b>	<b>\$ 5,015,577</b>	<b>\$ 344,713</b>	<b>33%</b>

# AIRPORT PARKING REVENUE

## January 2020



	GROSS RECEIPTS			Percent Change	2020	2020 Percent of Gross
	2018	2019	2020		After Expenses	Revenue
JAN	\$ 119,766	\$ 142,894	\$ 149,812	4.8%	\$ 101,989	68%
FEB	\$ 124,322	\$ 132,371		-100.0%		#DIV/0!
MAR	\$ 149,679	\$ 172,268		-100.0%		#DIV/0!
APR	\$ 153,016	\$ 164,436		-100.0%		#DIV/0!
MAY	\$ 126,247	\$ 130,708		-100.0%		#DIV/0!
JUN	\$ 114,441	\$ 139,662		-100.0%		#DIV/0!
JUL	\$ 131,224	\$ 144,076		-100.0%		#DIV/0!
AUG	\$ 119,968	\$ 135,367		-100.0%		#DIV/0!
SEP	\$ 122,687	\$ 145,201		-100.0%		#DIV/0!
OCT	\$ 124,407	\$ 148,206		-100.0%		#DIV/0!
NOV	\$ 128,202	\$ 148,134		-100.0%		#DIV/0!
DEC	\$ 135,713	\$ 163,538		-100.0%		#DIV/0!
<b>TOTAL:</b>	\$ 1,549,672	\$ 1,766,861	\$ 149,812	4.8%	\$ 101,989	

# Charters 2020

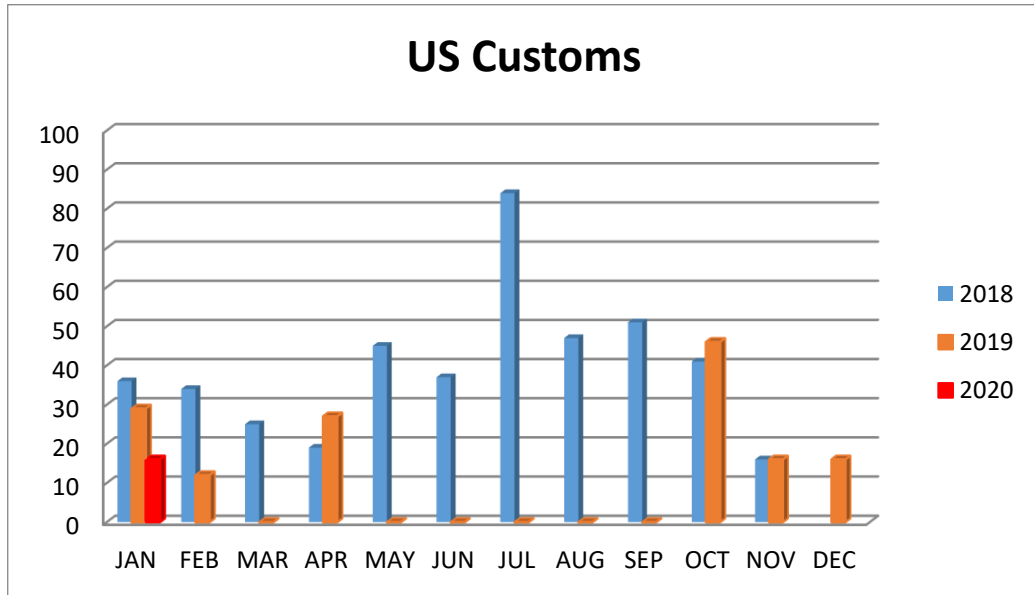
COMMERCIAL TERMINAL CHARTERS			
	Enplaned	Deplaned	Number of Flights
JAN	287	270	6
FEB			
MAR			
APR			
MAY			
JUN			
JUL			
AUG			
SEP			
OCT			
NOV			
DEC			

	<u>Charter</u>	<u>Enplaned</u>	<u>Deplaned</u>
January	Hess	68	56
	Swift Airways	139	139
	Sun Country	80	75



# Monthly Customs Flights

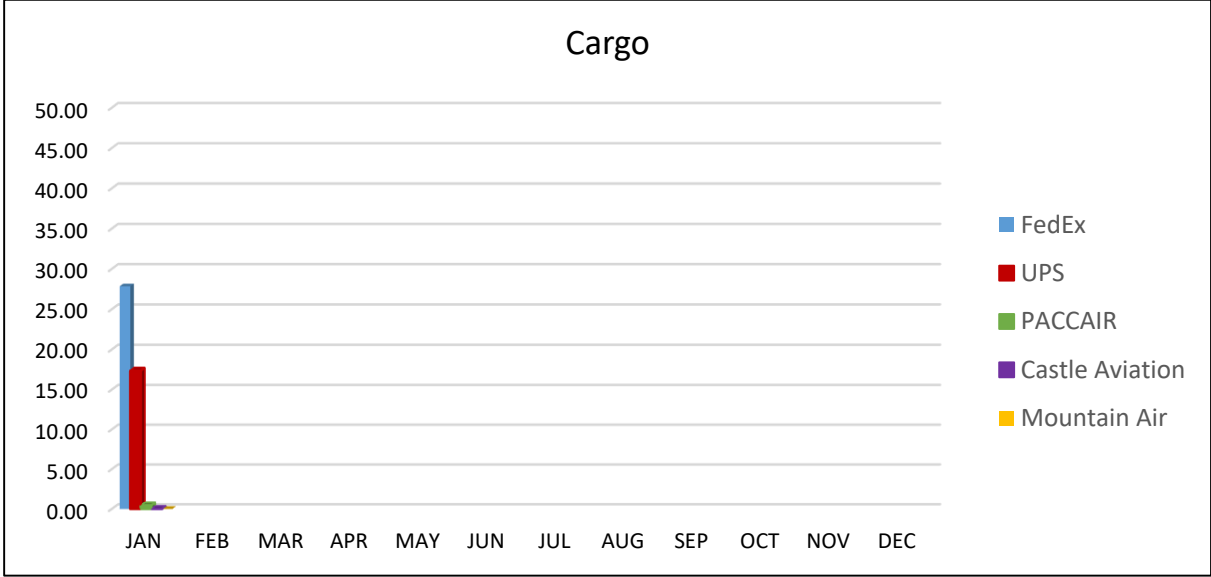
January 2020



	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>Difference</u>
<b>JAN</b>	36	29	16	<b>-7</b>
<b>FEB</b>	34	12		
<b>MAR</b>	25	0		
<b>APR</b>	19	27		
<b>MAY</b>	45	0		
<b>JUN</b>	37	0		
<b>JUL</b>	84	0		
<b>AUG</b>	47	0		
<b>SEP</b>	51	0		
<b>OCT</b>	41	46		
<b>NOV</b>	16	16		
<b>DEC</b>	9	16		
<b>TOTAL:</b>	<b>444</b>	<b>146</b>	<b>16</b>	<b>-7</b>

# CARGO TONAGE REPORT

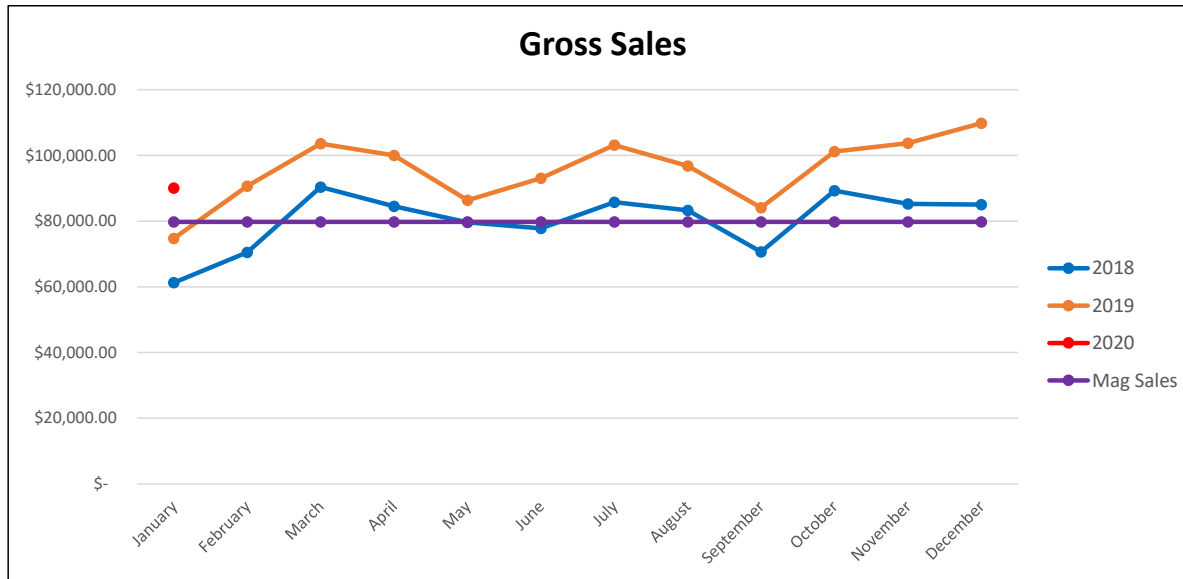
## January 2020



2020 TONAGE						
	Fed-Ex	UPS	PACCAIR	Castle Aviation	Mountain Air	TOTAL
JAN	27.84	17.39	0.45	0.00	0.00	45.68
FEB						0.00
MAR						0.00
APR						0.00
MAY						0.00
JUN						0.00
JUL						0.00
AUG						0.00
SEP						0.00
OCT						0.00
NOV						0.00
DEC						0.00
<b>TOTAL:</b>	27.8	17.39	0.45	0.00	0.00	45.68

## CONCESSION SALES

### January 2020



	Gross Sales 2018	Gross Sales 2019	Gross Sales 2020	2020 MAG Required Sales	% Change
January	\$ 61,254.16	\$ 74,733.30	\$ 90,060.33	\$ 79,765.58	21%
February	\$ 70,509.00	\$ 90,660.46		\$ 79,765.58	
March	\$ 90,379.63	\$ 103,543.78		\$ 79,765.58	
April	\$ 84,522.14	\$ 100,009.51		\$ 79,765.58	
May	\$ 79,632.48	\$ 86,375.00		\$ 79,765.58	
June	\$ 77,796.21	\$ 93,032.97		\$ 79,765.58	
July	\$ 85,752.62	\$ 103,117.01		\$ 79,765.58	
August	\$ 83,308.82	\$ 96,764.84		\$ 79,765.58	
September	\$ 70,633.06	\$ 84,088.20		\$ 79,765.58	
October	\$ 89,234.22	\$ 101,204.07		\$ 79,765.58	
November	\$ 85,228.26	\$ 103,700.30		\$ 79,765.58	
December	\$ 85,006.17	\$ 109,807.44		\$ 79,765.58	
<b>Total</b>	<b>\$ 963,256.77</b>	<b>\$ 1,147,036.88</b>	<b>\$ 90,060.33</b>		<b>21%</b>

AVFLIGHT MINOT  
STORAGE & FLOWAGE FEES  
2020

	APSTF	APSTF	APSTF	APSTF	APSTF	APSTF	APLOT	APRMP	APLOT	APPOG	APPOG		
	Storage Fees	General / Transient Flow Fees	Delta Into-Plane	United Into-Plane	Allegiant Into- Plane	Allegiant	Landing Fees	Parking Fees	Plug In Fees	% Of Gross Receipts	Minot Aero Gross Receipts	% Of Gross Receipts	Total
	\$0.03	\$0.06	\$0.02	\$0.02	\$0.03	-\$75.00		60%		2%		2%	
January	\$ 4,741.00	\$ 2,198.00	\$ 1,371.78	\$ 1,056.22	\$ 921.30	\$ (2,100.00)	\$ 2,387.40	\$ 597.00	\$ 30.00	\$ 962.26	\$ 141,219.61	\$ 2,824.39	\$ 12,164.95
February												\$ -	\$ -
March												\$ -	\$ -
April												\$ -	\$ -
May												\$ -	\$ -
June												\$ -	\$ -
July												\$ -	\$ -
August												\$ -	\$ -
September												\$ -	\$ -
October												\$ -	\$ -
November												\$ -	\$ -
December												\$ -	\$ -
TOTAL	\$ 4,741.00	\$ 2,198.00	\$ 1,371.78	\$ 1,056.22	\$ 921.30	\$ (2,100.00)	\$ 2,387.40	\$ 597.00	\$ 30.00	\$ 962.26			\$ 12,164.95

**COMPARISON OF GALLONS SOLD**

**AVFLIGHT**

MONTH	100LL						JET FUEL						AIRLINE INTO-PLANE					
	2017 100LL	2018 100LL	2019 100LL	2020 100LL	2021 100LL	2022 100LL	2017 JET A	2018 JET A	2019 JET A	2020 JET A	2021 JET A	2022 JET A	2017 AIRLINE	2018 AIRLINE	2019 AIRLINE	2020 AIRLINE	2021 AIRLINE	2022 AIRLINE
	AVFLIGHT	AVFLIGHT	AVFLIGHT	AVFLIGHT	AVFLIGHT	AVFLIGHT	AVFLIGHT	AVFLIGHT	AVFLIGHT	AVFLIGHT	AVFLIGHT	AVFLIGHT	AVFLIGHT	AVFLIGHT	AVFLIGHT	AVFLIGHT	AVFLIGHT	AVFLIGHT
JAN		1,769	2,446	2,416				42,347	42,940	34,217				133,442	139,790	152,110		
FEB		2,298	1,985					44,019	33,090					145,587	159,771			
MAR		2,302	4,642					49,319	51,620					166,144	182,979			
APR		4,248	4,332					44,979	51,585					177,406	163,066			
MAY		6,936	7,816					55,166	67,742					166,620	172,763			
JUNE		9,251	8,109					77,304	78,710					172,986	183,497			
JULY		8,570	11,351					80,401	96,384					195,147	200,958			
AUG		5,309	7,763					74,824	59,139					174,948	180,967			
SEPT		3,840	5,796					75,119	56,349					130,232	162,493			
OCT		6,120	3,820					55,760	59,101					148,044	171,169			
NOV		2,188	2,920					48,289	42,612					125,841	164,241			
DEC	1,180	3,692	3,095				21,230	30,174	41,200				61,975	171,504	179,421			
<b>TOTAL</b>	<b>1,180</b>	<b>56,522</b>	<b>64,074</b>	<b>2,416</b>	<b>0</b>	<b>0</b>	<b>21,230</b>	<b>677,701</b>	<b>680,472</b>	<b>34,217</b>	<b>0</b>	<b>0</b>	<b>61,975</b>	<b>1,907,901</b>	<b>2,061,115</b>	<b>152,110</b>	<b>0</b>	<b>0</b>